

Transcripts of text messages and telephone conversations relating to the ad Visual artists urgently looking for any kind of work published in local classifieds Burza and Butiga during the project Looking for Work, 2011-2012

Text messages relating to the ad Visual artist urgently looking for any kind of work

08.02.2011. Hello, I am offering the business opportunity of joining Herbalife company, product distrib. and business organiz. with chance of promotion. Mirjana

09.02.2011. Are you interested in stuffing envelopes at home? You can earn 3000 kn/month! Josip

12.02.2011. How about a personal massage?

12.02.2011. If you are interested in working in a private firm and pack cosmetic products, contact us, younger person.

12.02.2011. Hello, im texting you in response to your ad.

17.02.2011. Hello. what kind of work are you after? im not in cro, i'll be there when i find someone. how old are you? im only interested in your age. good pay. 10,000 hrk up

17.03.2011. Hello! Tell me are you interested in taking your picture down there, send me an mms and I pay 200 hrk into your bank account!

14.04.2011. If you'd work as a housekeeper, im 36, live alone, we can discuss the salary, you can also live at my place.

09.05.2011. What kind of visual artist job are you after exactly are you interested in posing? Posing, nudes, all kinds, paid by the hour or day, depends on the type of nudes and size or art photography. Greetings

13.05.2011. If you are interested in taking care of a flat downtown at a mister entrepreneur's, let me know. the flat is in good order. needs taking care of. good pay, a single female would be nice. thanks let me know.

29.05.2011. WHAT KIND OF JOB ARE YOU LOOKING FOR DARIO THE ARTIST

31.05.2011. Would you work on krk island?

01.06.2011. Can I ask you something? How old are you? Married?  
—  
Are you interested in making a deal  
—  
Are you in a relationship  
—  
Can I ring you up  
—  
You're a bit bigheaded ok if you don't wanna make money

<u>02.06.2011.</u>	Are you interested in a secretary job? When could you come here and start working?		make me say that you cant do f... anything like you are looking for a job but artist job ciao what can I do and that's something good luck kiss!
<u>02.06.2011.</u>	Hay, are you interested in doing relax massages few times a week? Salary negotiable.		—
<u>13.06.2011.</u>	Hi. we are a couple looking for a female person to take pictures of us. if you re interested let us know. thanks.		You could have replied it would be humane now it feels like I gave you an immoral offer who knows and I would really like to meet you and see if you would be a good lover, the best bye you could have texted back it would be humane what did I do wrong except for being curious, you could do that
<u>15.06.2011.</u>	Hi, are you interested in working as a swimsuit and underwear hostess during the summer, on the Istrian coast.		
<u>23.06.2011.</u>	WORK AT HOME MARKETING, PART-TIME, ALL COUNTRIES. ADVERTIZING MATERIAL HAS TO BE PUT INTO ENVELOPES AND SENT, STAMPS AND ADRESSES ARE PROVIDED, NO COSTS FOR YOU WHATSOEVER. SEND ME THE RETURN ENVELOPE (ENVELOPE WITHIN ENVELOPE, PRE-ADRESSED) AND I'LL SEND YOU THE DETAILS ABOUT THE JOB, SALARY AND THE OFFER.	<u>11.01.2012.</u>	?
<u>04.07.2011.</u>	Visit <a href="http://www.zarada.ewebsite.com">www.zarada.ewebsite.com</a> Mario	<u>12.01.2012.</u>	One hour massage, 100 kunas, OK?
<u>13.07.2011.</u>	hay. looking for a lesbian to hang around with? how old are you?	<u>13.01.2012.</u>	300?? I admit that I am a fool for wanting it in the first place but this is too much. I know I asked you to be my Master every now or then but you want me to pay you 300 kunas for allowing me to lick your boots for 10 minutes? If that is your final word i'll rather find a student and pay her 100-150. Im sorry
<u>14.07.2011.</u>	Hi there. Warm, isn it?		—
<u>15.07.2011.</u>	Hello, what's up	<u>17.01.2012.</u>	Oh god. I am so sorry. I misdialed and sent the message to the wrong number. Please forgive me. I hope you understand and sorry, once again :-)
<u>03.09.2011.</u>	Hi:-) I see you're on a job hunt. Are you interested in correspondence? I'm 28, no luck in love life, situated, work as a teacher, they say I am good looking, five foot eight, 176 pounds, short brown hair, brown eyes (beautiful, they say), non-smoker, anti-alcoholic, I play recreational sports. :-)		Hello! I'm writing about your ad. I'm looking for a female person who does massage. I travel a lot so I cant schedule an appointment so far ahead so I am writing to you. If you are interested, let me know. Marko
<u>07.09.2011.</u>	Would you come to krk island?	<u>19.01.2012.</u>	Would you be an escort girl?
<u>11.01.2012.</u>	Visual artist what kind of profession is that and what exactly do you do, and you're looking for any kind of job so I can give it to you thanks!	<u>22.01.2012.</u>	You don't know what to do with yourself, no luck in your love life, no luck at work, nobody understands you feel free to call us 0-24 at 064/400909 (tel 2,29 hrk, mob 3,52 hrk). <a href="http://www.orka-tarot.com">www.orka-tarot.com</a>
	—	<u>22.01.2012.</u>	About your ad my name is davor from zagreb you can contact me thanks
	Sorry, im not messing with you, but your ad sounds so weird but cool and if you decide to text me back it may turn out good for us have a good one	<u>23.01.2012.</u>	Contact me if you don't find a job. i would hire you to work in my firm, computer work, management. only for serious and single girls. the firm engages in export and import of various goods.
	—	<u>02.02.2012.</u>	Hi. I don't want to disturb you so I'll write an SMS, if you will be interested I can ring you at a convenient time. I found your number in Butiga magazine.Vlado, 35-year old entrepreneur, I own a foreign company for production of all
	And what is your artistic stand? Contact details? Point of view? And you are looking for? What? I wish you replied. So the only thing I can give you is? If you're up for it bye		
	—		
	You re not going to text me back did I do sth wrong? Don't		

kinds of solar equipment for households, boats and cars in Italy. I go to Istria on vacation every month and half and stay there approx. 3 days. I have my own villa made of stone near Porec. Nowadays when Croatia is stricken with global recession and money shortage in personal bank accounts, I offer the chance for topping up your bank account, in euros, negotiable. If you want to earn extra money, I offer a nice company at my place under total discretion for two days at my place at the villa in Porec, maximum comfort, great fun and food that will be ordered and delivered to us at the agreed time. I offer 4,500 kunas plus travel expenses. In case you are not int. then I erase your number. Bye

03.02.2012.

My name is MARY. I learnt from the BIBLE that GOD YEHOVA has plans with us people. Many people pray that GOD create his kingdom and that his will be done. He will indeed create peace and harmony on earth, for all who want to be guided by GOD. [www.watchover.org](http://www.watchover.org) many blessings

09.02.2012.

Hello. I'm writing in response to your ad. I am quite busy with work and travels so I use this opportunity to find a female person who would be giving me massages. If you are interested, let me know. Marko

22.02.2012.

We're looking for models for live chat. accommodation would be arranged for, if needed!

25.02.2012.

I want to share text messages with you when did you get off work today? Did you manage to get all things done today downtown and on the market? Are you having a rest now? it's important for me that you get a good rest because you are tired

05.03.2012.

Hi, how are ya? what's up? have a good one

10.03.2012.

I want to text you on a regular basis what is your horoscope sign what time did you get off work today? Describe yourself height weight eye color long hair short hair flat thick curls ondulation allinPonyTail

18.03.2012.

Nice and warm greetings to even nicer woman. Stop!

08.04.2012.

Beautiful! I wish you nice and pleasant dreams!

Morning! I should not be telling you this. I dreamt about you so desirable. Sorry. Stop! Ciao...ciao...!

Lovely pussy have a nice and pleasant day. Kiss bright smile?

—

We went out to the sea a little bit. Waves are rolling, the boat is slightly rocking, he stands firm as a mast and thinking of you love!

—

Darling, if you don't have a tongue I could not write to you anymore today. Ciao CU love.

—

Good evening, lady. How r u?

—

Kitten, come to my dreams so beautiful.

—

Ah, I'm getting so horny and u r not there. What I'd do to you so gently.

—

Hello are you alive "love"?

—

Koza lavoro mijo mile bele sinjora. Bene dormi. Kome sta.

—

If I was the warm sun I would come through your window onto your cheeks and caress it gently. I would warm your entire all the way down to the magic woods. And gently kiss the warm lips.

—

Hello babe with the hart of stone?

—

I really wish you good night, nice and pleasant dreams!

—

Morning! Sweet babe was there anything warm around ur knickers last night. Best!

—

Hello are you there?

—

\*\*\*,?

—

Good morning the sweetest babe.

—

Where are you love?

—

Why are you stiff as an old boot when you are so desirable. I kiss you from ear to toe. And your magic pussy, the most gently.

—

If you don't stop immediately, you will have to talk to the police!

—

Honey its not my fault you are so hot. If you are not up for such a contact, I respect your wishes. Sorry, sweet babe. Ciao...!

—

Sweet babe, I'm sorry, can you tell the reason for cutting me off like that? That's all. Pliz?

—

I understand you are angry with me now. If you can tell me when you can. Sorry once again beautiful babe!

—

Plis babe WHY?

—

Good morning beautiful babe! I'd like to know if you are angry with me I would be sorry to hear that. I wish you a nice and pleasant day. Warm greetings. Sorry? What? Ciao... ciao..mile bela!!

—

Doll, just let me know if I am in your disapproval. That's it. Please?

—

I am so sorry for not hearing from such a lovely woman. Sorry babe? Ciao! I send you the biggest kiss!!

—

Beautiful lassie! May I ask you a question? What is the hardest thing in the world?

—

Sweet lassie! You don't have to reply to me. Sorry? 2 question? What is the damnest thing in this beautiful world? I am not going to ask you anymore because you are not replying. Ciao... beautiful lassie!!

—

Lovely lassie, it's me again. I'll ask you the third question if you respond to the previous two. The most important question in life. Bye sweetie!

—

Ah it's big, hot, standing firm as a mast, and you are not here to make out with me. Ah, what I would do to you so softly. I'm sorry but sometimes the lust for you and your hot luring femininity is stronger than commonsense. Kiss!!

—

I hope you re not angry beautiful babe. Warm kiss?

—

Sweet wishes are one thing and reality... but friendship comes first, and the other thing if there is something, there is. So, sweet doll, I WISH YOU HAVE A NICE DAY, FROM THE BOTTOM OF MY HEART!

—

\*\*\* ?

—

Hello beautiful babe! You don't give me anything, not a letter of warmth. So I don't know if you are angry or not. If you are angry, I would not want to bother you. I wish you were not angry. I so expect to hear from you, love?

—

You can't reply. Well then! Text me, if you can, when you can. Till then, I send you the biggest, the warmest kiss!!?

—

Beautiful babe, I'm off to the bathroom to take a bath. I have some games later. I will be busy till 8 PM.

—

Ah, it got so hard in warm water from the desire for your soft touch. It's big.

—

I think of you beautiful lassie?

—

Babe how r u and what r u doing.

—

Good night, soft kiss for sweet dreams?

—

Come to my dreams so pretty.

—

Are you asleep

—

Ah babe I dreamt of you so beautiful, so desirable. It got so excited from the lust for you.

—

Love, sorry if I went too far. Desire for your beauty is sometimes stronger than commonsense.

—

I'm going out to the beautiful sea, in my powerboat. I wish you were here by my side love. So I could touch you so beautiful. You could send a message. It's not like your hand would fall off?

—

Ah the weather is so nice. It would be nicer if you were with me. Desire for you is getting stronger and my boxer shorts are getting too tight. I would so love to fuck with you love.

—

I wish I could receive some warmth from you, a bit of tenderness. You don't give me a bit, not a letter. Good luck to you my love!!!

—  
Forgive me beautiful babe?  
—  
I am sorry and speechless. Because there is no reply.  
Warm greetings!  
—  
Good morning beautiful babe! Have a nice and pleasant day. Even though you haven't sent a word to me. But it doesn't matter anyway! I send you warm and friendly greetings!  
—  
If I was the warm sun I would caress your beautiful face, kiss your gorgeous breasts, glide lower and lower. Searching and enticing your warm sweet deepest gasps!  
—  
If you're up for it, we can share text messages, if not, it's okay. Because I think you're cool. Oh, if only two of us would know. I kiss you so sweet?!!  
—  
Pussy would not even hear of it. Because she is afraid of the mouse.  
—  
I think of you babe. I kiss your.. you know what. So softly...?  
—  
Forgive me beautiful woman? Are you awake? How are you? Are you mad at me??  
—  
Hello love where are you.  
—  
Give me something at least I need you.  
—  
Desire for you and your warmth is so strong. Please babe.  
—  
Good night love. Thank you.  
—  
I am sorry for breaking your privacy at such a late hour, because of my stupid wishes!  
—  
Good morning beautiful babe :-)  
—  
Hi! How are you love. Kiss! :-)  
—  
Good night, pleasant dreams!  
—  
Good morning beautiful babe!

28.03.2012.

04.04.2012.

15.04.2012.

—  
Hey babe tell me please if you are angry with me, or not, so I will not contact you anymore?!  
—  
Ah love you heart is made of stone?  
—  
Hi! What is my poisonous kitten doing? Bye.  
—  
Love why don't you text me?  
—  
Even though you are not texting me back I wish you have a nice weekend. Warm greetings!  
—  
Hot babe do you find this cool.  
—  
Hey hey the hottest chick from Ri...a to Um..g!  
—  
Hey gorgeous what a nice day. I went out on the sea in my powerboat. The mast is so hard I wish you were here to feel it.  
—  
What a nice day I am out on the sea waves are rolling gently and he stands firm as mast. I wish you were here so you can touch it!  
—  
Good night beautiful artist friend.  
—  
Where are you babe? How are you?  
—  
Have a nice and pleasant day. Even though you're a mole! Best.  
—  
Helloooooo honey!  
—  
I am erasing your number tomorrow!!!  
—  
Happy EASTER  
—  
I'll erase your number tonight, when you are so blocked!  
—  
Hahahahahaha-you-re-such-a-nerd!:-k)  
—  
I'd like to know if you would do massages im from porec  
—  
Call me, work-related  
—  
Morning. Are you working today?

20.04.2012. Good evening madam what kind of numbers and phones do you offer in replacement? I'll give you phones with camera in replacement for numbers what kinds do you have how many do you haveNo

24.04.2012. Hi! I'm writing about ur ad! What kind of job would you take? Do you wear stilettos?

6.5.2012. Hello, are you up for some hot messages?

7.5.2012. Still on a job hunt?

17.5.2012. Urgent?

20.05.2012. Could you be my girlfriend, only for a while, thank you in advance-KISS.

23.05.2012. You're beautiful if you are up for texting. Sweet kiss from Tonci

25.05.2012. Im looking for an openminded female person to record me with my camera and u r an artist im serious all nonsense excluded if you re interested let me know

30.05.2012. I am a man I want to text you. Have you ever collected stamps and postcards? Do you collect stamps from all over the world lady? Text me.  
—  
Hello lady I want to text you I am a man. Have you ever used ATM cards? The bank will send you the pin code to your home address. Hide your pin code!  
—  
I want to text you what is your horoscope sign?

08.06.2012. Hello, wanna earn 200 kunas in an hour? Mister 52 years old, good manners, tidy, discreet, live alone, looking for a nice massage so if you're up or it you wont be sorry. Best

19.06.2012. Ciao how old r u. Would you work at an art gallery and sell paintings in porec what kind of art do you do

21.06.2012. Hello, due to large interest in the job we write in response to your ad this way.if you are interested in taking a sales-woman job near Rijeka, Krk, Baska, at a sales stand, selling different home-made food products, let us know. Travel expenses, food and daily wages negotiable.

01.07.2012. what kind of job r u after?



Telephone conversations relating to the ad Visual artist  
urgently looking for any kind of work

07.05.2011.

Hello?

Hi, you've just called so I'm returning your call.

Thanks for calling back. Visual artist ad, it's yours, right?

Yeah, it's mine. Hello!

I'm listening. Can you explain the ad – visual artist is looking for any kind of job.

I said what my profession is, that's visual art, and except in this area I'm looking for any other sort of work, since there aren't many positions in arts available. So, tell me what you're offering.

OK, visual artist... that's what?

Visual artist is, so to speak, a contemporary term for fine artist... a term not currently used a lot.

All right, that's settled then. You are from Rijeka, or from somewhere else?

From Rijeka.

You are the one who's calling, so let's not waste your phone credit. I'd like you to tell me what kind of a job you are willing to take, because you wrote "any kind of job".

I'd like you to tell me what you have.

Look, no offence, you said any kind and I want to hear exactly what would you do.

Well, I can answer that when you tell me what you have. I can't go listing jobs now, there are millions of them, right?

So, I am ready to hear what you're offering and then we can talk about it. If I start listing jobs now this conversation won't be over before tomorrow.

OK, I'll get in touch, thanks, good bye.

Bye.

08.05.2011.

Hello, can I help you?

Hi. Not easy to get hold of each other, is it?

Well yeah, it happens.

Pardon me if I interrupted you with something. Tell me about the ad you placed, you live where, which town?

In Rijeka.

And what kind of job are you searching for, it's not defined in your ad.

I stated what my profession is, visual arts... we all know what it is, fine arts - visual arts, it's a more popular name, but I'm fine with any other job as well.

No, no, it's related exactly to that. Tell me, do you work, you know, recreationally, so to speak, in your free time, do you do something with it or not, in this field I mean.

I do work in my field, only I don't know what you want to know. What are we talking about here?

Here's the thing. We're going to, no, not going to, we're in the middle of opening, just about to open a flower gallery in the area of Rijeka, that is, Kvarner.

What kind of a gallery, a flower gallery?

That's right, a flower gallery. A modern florist's where we'll sell items, mostly hand made. We're also working with fresh flowers and stuff. We're very interested in it, you see, so we got in touch with people all over Croatia... everybody does specific things for us, and sure, they charge for their services, but it has to be somehow worth it, 'cause we're the last in line, and then there are other things added to your product, I dunno, some accessories, arrangements, decorations, so we can earn some too.

What kind of products are we talking about?

They must be, I mean, I dunno... let's see, somebody makes decorative lamps and then we finish them off with a framework, electricians do the wiring and his job is, let's say, go to the forest and collect some ivy or whatever, then the one who paints it puts varnish, and then somebody, sort of, makes picture frames, another one cuts bamboo, maybe for fences or ashtrays... See, there's zillions of products, and anything would pass if it's funky and unusual. Anyway, the idea is to make products available for everyone, but not like when you come to a supermarket and get it there... Products sold in our shops will change every ten days, which means, you come back after ten days and everything is new. .

So, if I got you right, you don't buy finished products off artists but...

We may take finished products too, it is possible if we cut that kind of a deal. Or we could sell through consignment, so when it's sold you have your share, we have ours, or we can buy it off straightaway, or... I mean, they can be displayed our shop. There are millions of options, it's all a matter of how we close a deal. But since I am the one who got into it, you know I had been preparing this since 2007 and I only managed to fix everything sometime at the end of 2010. I linked some 200 people from Croatia, Slovenia, Belgium, Netherlands and so, you see, the range is pretty wide 'cause we don't want the products to be all alike, we want to offer variety. I'm interested in a long-term cooperation but then it all depends on the product, on how much this product is attractive, okay, I can't say attractive, who knows what's attractive these days, but if people accept that, we'll be selling out larger quantities. If things are not smooth then we'll have poor sales. There, if you see your-

self in this, I'll be in Rijeka next week, so we can meet, get to know each other, this girl will also be there, she's a bit more qualified for the job.

And who's this girl?

Well, actually, she's a manager in my company, you see, for the Rijeka region, I don't know how things will go on from here, regarding the staff I mean, we'll see about it later. It is my plan, 'cause this is the first such shop in Croatia and I saw it in Netherlands, Belgium and so. If the business picks up we'll move on to Pula, then Zagreb and Split.

Yes, yes. You know what, I'm certainly interested in meeting you, it sounds interesting, what you do. I have many colleagues doing artwork and you never know what kind of networking might arise from this. As for me, I am not really into commercial art, I don't make anything in fact, no decorative or aesthetic objects, I do conceptual art, you probably know what it is.

Sure I do.

So, this is my area, but it does not mean that I can't be engaged elsewhere, I think.

I see. You know, we've got lots of people working here, well, I'm not saying all of them will line their pockets, some really enjoy doing these things so then if goods are marketable, why not, let's sell and make some money. It all depends on how you think about it.

OK, I understand that. When you're in Rijeka give me a ring, we can have a drink and talk some more, you never know...

I'll call you a couple of days earlier, I won't be in Rijeka before Tuesday; when I come I'll stay for a whole week, so we can plan things and make arrangements.

Right, OK.

So that's it, sorry if I took too much of your time.

No problem, there has to be a conversation, right?

May I just ask your name?

Milijana.

I'll call you some time in the middle of the next week.

Right, talk to you then and we'll meet. Have a nice day.

Okay, thanks, bye.

Hello?

Hello. Here I am, returning your call.

Okay, go on.

No, you go on.

Well, I don't know what kind of a job you're offering.

Tell me what exactly you are interested in.

09.05.2011.

I'm not interested in anything particular; I'm only interested in a job where I could make some money. I mean, I wrote what my profession is and said I was looking for any job, it means, any kind of job. And now you can tell me what you have and then we can talk.

Do you have a driving licence?

Err... yes I have.

Err... yes I have? What is it, do you have it or not?

Yes, yes, I have it, I drive a car, I have a licence.

Good. Where do you live?

I live in Rijeka.

Are you married or single?

Err... single.

Good. Age?

37.

Good. Any work experience?

Yes, I've done many jobs.

Were they office jobs or field jobs?

I've really done all sorts of jobs. I don't know, shops, restaurants, taking care of the elderly, art work... all sorts, really.

What's your higher end of the salary range?

Depends on the job and other requirements.

Well, it's regular hours and some fieldwork. Tell me, what is your higher end expectation?

It's difficult to say, I don't know how demanding the job is. If I am to do the cleaning then I can't make 6000 kunas a month but if I do a job that requires higher qualifications, and I have them, I'll expect more. So, we're back at the beginning, what is your offer?

Right... I don't really dare to tell you now what it's about...

And why is that?

It's all right. Thank you very much. Bye.

Good bye.

Yes?

23.05.2011.

Hi, I have a missed call from this number.

Yes, and you are?

I am Milijana, you probably called about the ad.

Yes, about the ad. Do you have a fixed line?

No, I don't.

Then you can't do this job. I thought, if you had a fixed telephone line, you could do some marketing, advertise the company.

Well, I could arrange for that. How does it work?

We have a gardening company, right? And then you make a

call and advertise, hi, I'm calling from XX company, do you have a garden? You know, these words. They tell you if they have a garden or not, if they do, you ask them if they would like someone to do the gardening for them, take care of it, decorate it, and if they would, you take down the number, the address and all that and forward it to us. Your commission is 10%, if, for example, the estimated costs are 2000 kunas you earn 200 plus phone expenses, so it's 10%. If the value of the job is 3 or 4 thousands, then you get 300 or 400.

If I decide to take the job, is there any guarantee that the phone bills will be covered?

Yes, they will be covered. Have you got a computer?

Yes.

Well, then you can have a printout from the internet, you can see it all. We have internet, we enter your phone number and we get the billing, we see the numbers you've dialed, we do the math and you get paid.

And I make calls from the phone book?

That's right, or you call the numbers we give you. So, we give you the numbers and you dial them. We give you the numbers in a certain street and you call them. And that's it. We have a printout of the numbers, we see who you called, who answered the phone, who didn't, what are the costs, everything can be seen.

Good, now you've explained it a bit, so I'll see what I can do and I'll get back to you at this number, okay?

Yes, fine. Tell me, how old are you?

37.

Good, our age limit is 40. Are you from Rijeka?

Yes, I am.

Julijana, is it?

Milijana.

You think it over, right... and get back to us. If not, at least text us to let us know that you've given up.

You know what, if I'd be interested, I'll get in touch with you.

All right, fine.

Have a nice day, bye.

23.05.2011.

Hello?

Hi. I'm calling about the job. I see from your ad that you're a visual artist looking for any kind of job. I'm running a night club so I'd like to know if you'd be interested in doing some sort of performance, we could work something up, a routine, and do it this season.

And what kind of a bar is it and where?

A night bar on Krk.

And what sort of performance?

Nude body-painting. It would look as if you were naked, but in fact, not all details would be seen, no.

And then, I would just stand there or what?

I don't know, some flowing movements for 20 minutes, then half an hour break, then again some 10-15 minutes movements, I haven't got it all out yet, don't really know what it would look like exactly, naturally I'd arrange everything with you, you know.

And what money are we talking about here? It's a night job, or what?

Look, it would be something about... errr... of course, you wouldn't work daytime, let's say from 8 pm to around 12. 30 pm, that's about it.

And what's the pay? You see, I just want to know...

Well, I think the pay would be, with accommodation, or if commuting... we can settle that later, so accommodation would be arranged, some meals also, the pay wouldn't be lower than 5000 for sure, I think even 6000, yes, I'm positive about that.

A-ha, so it's a steady summer job we're talking about?

Well yes, a summer job. It all depends on your obligations.

Yes, true, I have some obligations and am not really keen on taking this kind of job. I just wanted to get the picture, see what it's really about.

Well, of course, right.

So then, thank you very much.

Okay, tell me, what jobs are you interested in?

To tell the truth, I don't really know, it's not easy to list all the jobs I'd like to do.

Fine, no problem. So, this means you'd be interested in some part-time employment, depending on the job itself and things like that?

Yes, exactly.

Good, that's all for the moment, anyway, we'll keep in touch.

Okay, good bye.

28.5.2011.

Hello?

Hi. I'm calling in response to your ad.

Oh yes, I'm listening.

You live in Rijeka, aren't you?

Yes, I live in Rijeka.

You're an artist?

Yes I am, yes.

Would you be interested in working at a massage salon?

Well, I've never been into that, it's not, you know, a related profession.

You mean, you have no experience?

Well no, I don't.

Okay now, I'm talking here about little light massages, very relaxing, you see.

And what type of a salon is it?

Well, it's a private little salon, you know, where clients come for a massage and so...

You see, I don't have experience in doing massages, so to speak, you need different qualifications to do the job.

Right, it's more like relaxing, not some medical kind of massage. All you need is a good will and you learn fast.

And, can you tell me about the hours, working hours?

Well, you get paid by the hour.

How much?

Well, pretty much.

I need to know, approximately, I don't know what's pretty much.

We'll see, from 100 to 300 kunas.

Right... From 100 to 300, I don't understand, it depends on what?

It depends on work, how you do it and how much, right?

That means, it can be 100 an hour and it can be 300 an hour.

Yes, yes, depends on how much of the service you provide, how many massages you do, right?

In one hour?

Yes, that's right. It can be more relaxing or less relaxing and so...

Okay, okay. I'm not sure we understand each other. I have a feeling you're avoiding a straight answer.

Well, I am not. I am telling you what it's about, are you interested or not...

But what is it, I still don't get it, it's not really clear to me.

No? Well then, thank you.

Okay, fine...

Good bye.

01.06.2011.

Hello?

Hello. I had a missed call from this number, yesterday, I think, so I'm calling back. I don't know if you were calling about the ad?

You're looking for a job, right?

Yes, I placed an ad in Burza. You probably saw it.

Yeah, tell me, where do you come from?  
From Rijeka.  
Have you got a job?  
I do some odd jobs, let's call them that. I'm looking for extra work. What are you offering? What do you have?  
Would you work in Crikvenica?  
Do what?  
Work in a kiosk.  
I suppose you need someone on a daily basis.  
Well, yeah.  
I couldn't, you see, I'm looking for a part- time job.  
Fine.  
Okay, thanks a lot.  
Thanks, ciao.

06.07.2011.

Hello!  
Hi, I have a missed call from this number, you've just rung me.  
Yeah, I did, yeah. Found some work yet?  
I'm still looking for an extra job. Go on.  
You do massages?  
No, no, why?  
I'm asking, asking if you do, so do you do massage?  
No, no.  
Oh, you don't?  
No.  
Ah, well, nothing then.  
OK, bye.

08.07.2011.

Hello, you're looking for a job?  
Yes, yes I am.  
You're an artist?  
I am.  
And what precisely do you do...?  
I do conceptual art.  
Generally speaking, do you do portraits, or not?  
Well, I am not really skilled in making portraits. You're particularly interested in portraits?  
Well, I'm more interested if you'd like to do some portrait modelling?  
Photography or painting?  
Painting, actually.  
And you're the painter?  
Yes, yes.  
OK, and when do you need it?  
Well, this Saturday but I live near Zagreb, could you come?  
No way, no.

I'd cover your travel expenses and everything and pay your daily allowance and stuff.  
I wouldn't really want to travel all the way to Zagreb for that. I mean, you can find someone closer by.  
I know, but nobody wants to sit for a portrait.  
And you do it in a single day?  
Well, yes.  
No, I couldn't.  
I mean, you know, the price is not an issue, just say it.  
I've made arrangements for this Saturday, anyway.  
If you change your mind, you have my number so...  
All right, good, thank you.  
Bye.

22.07.2011.

Hello! May I help you?  
Hi. I'm calling back, I got a missed call from you...  
Maybe you called about the ad in Burza?  
Yes, that's right, about the ad. About work, you're looking for a job?  
Yes, can you tell me what you're offering?  
I'd like to know, I need a girl for work, I have an establishment, a cafe at Školjić.  
Aha, a summer job?  
Well, yeah, frankly, I need a girl for the summer. What, it's August now and I need a girl until September.  
Till September you said?  
Till the end of August, that is, until September 1.  
It would be good, but I've already got something going, I don't think I can...  
Ok, then.  
Thanks, anyway.  
You're welcome, good bye.

23.07.2011.

Hello?  
Hi, I have a missed call from this number.  
Ah yes, I called a physiotherapist.  
No, no, you got the wrong number.  
And tell me, who are you?  
A visual artist, that's me.  
Ah, yeah, miss, listen to me carefully. I have a place, you know, in Opatija. I'd like to design it sort of, in the spirit of art, you see. I need someone to give me ideas of what I want. I have a tavern in Opatija, and want it to be different from the others, if you know what I mean.  
I understand, of course.  
That's why I'm calling you.

Right, do you have any ideas already, about things, or not yet?  
No, no. In 4-5 days I 'd show you the place, so you make an analysis and put some ideas together, and I'd get some people to do what you designed, you know. If you're an artist, you probably have some ideas and visions and that's what interests me, miss, if you follow me.  
Yes, of course, you are not interested in me painting the walls or something, you want decorators to do the job.  
That's right, you'd come, meet them, tell them what and how to do the job, see. Let's arrange the details now, your working hours, I want everything clear. Just a sec...On 10th, I'll show you the place on 10th.  
I'm not in Rijeka, then...  
So when are you in Rijeka?  
I'm in Rijeka some time later, but if the date is important to you, I've got a number of colleagues who do these things and already have some experience...  
No, no. Now, let's keep in touch, so I'll call you after the 10th, I won't be around until 25th but I have a colleague artist, and she has already done the work in some houses so I think, she can help you as well...  
Okay, this is my number, so tell her to ring me up and we'll see what we can do.  
All right, or I can give you her number so you can call her.  
Wait a sec, I'll ask my waiter for a pen, I never have a pen on me, you know... okay, miss, go on.  
Her name is Tamara and the number is XX. By the way, she lives there, in those parts.  
And you are..? so I can refer to your name?  
I am Milijana.  
Thank you, I'll give her a ring, good bye.  
You do that and see if you can arrange something. Bye...

12.01.2012.

Hello?  
Hello. I had a missed call from your number yesterday.  
Ah yes, your ad, what do you offer?  
And what do you offer? I'm looking for a job, as you could see from my ad.  
Permanent contract job, or, I don't know, a cleaning job...  
Hello, I can't hear you very well.  
I'd like to know, are you looking for a permanent job?  
I'm not free all the time, I have some minor obligations on Monday and Tuesday but other than that I've got quite a lot of time.  
I was thinking about apartment cleaning, or some other regular job, you see.

12.01.2012.

It is an option. Are you talking about one apartment?  
Yes. Errm...I'd like to know if we could make a deal, how much it would cost and everything.  
How many times would you need it weekly?  
Well, I don't really know, maybe once a week.  
A-ha. You know what, I should think it over. Can I call you back?  
Yeah, sure, of course. One question. Do you do services, such as, maybe, massage and stuff you know, do you do that or not?  
No, no, it's not my profession, no.  
No, that's why I thought... okay, you get back to me if you decide.  
All right, fine.  
Thanks.  
Good bye.  
Hello?  
Hello. I'm calling about your ad in Butiga. I read...it's you, isn't it?  
It's me, yes.  
Now, it says here visual artist and as much as I am into arts, I don't know what it means, but I'll tell you what I'm looking for. I need a photo model.  
Fine.  
So, is that it, can we talk about it?  
Sure we can talk, yes, yes, it's not my profession...but...  
Here's the thing, I am into fine-art photography, and want to take photos of my models.  
Right, and where do these photos go?  
They don't go anywhere, they are exclusively for my personal use and I pay 200 kunas for one hour of modeling. If we decide, we can call it a day any time, so you can quit if you think it is more than you feel up to. Listen, why don't we meet, if nothing else, talk it over and I can show you some of the stuff I've done so you can see for yourself. It's in Opatija, by the way, discretion guaranteed, everything's guaranteed. As for myself, I don't want anything special from my models, the key thing is that you feel free, err... behave freely, that you're not stiff or uptight. There's nothing nasty here, nothing vulgar or something like that.  
And it's only nude art?  
Yes, yes...we can agree to show breasts only, but then the price goes down.  
I mean, I don't know if it's maybe fashion photography.  
No, it's not. Everybody has a hobby and this is mine, so,

I used to place ads and there were no problems, it's what I'm interested in and there you are. I must say there's been quite a lot of interest. New models are always interesting. Okay, could I think it over a bit and get back to you? Naturally, no strings attached. Think of this as a preliminary talk. If you find it interesting, we'll meet, have a drink and see if it's okay with you and interesting for me. I think the price is good, 200 kunas, at the Academy it's 30 kunas in front of 40 students.

Yes, I know. I work at the academy, by the way...

So you know everything and we can talk, this is my number, and if you find it interesting give me a ring, I won't call you again..

All right. Can you tell me your name?

Mladen.

Fine. Good bye.

Thanks, bye.

13.01.2012.

Hello. My name is Damir, I'm calling in response to the job ad in Butiga.

Hi. Tell me more.

This is a XX company based in Zagreb. It sells of magnetic jewelry, magnetic insoles, I don't know if you're familiar with it. It's a part-time job, you get paid on your account and you sell directly in cash. Lectures are held in Rijeka once a month, the next one is at Jadran Hotel, on January 19, that's next Thursday, 6 pm.

You said magnetic jewelry?

Yes.

Mmm, it helps...

Yes, these are magnetic hearts, bracelets, earrings, leather insoles with magnets and such stuff..

Tell me, I have to get trained first, I suppose?

Well, in fact, there's a manual, with two catalogues and a booklet on how magnets affect the body, but then, you can start right away, without lectures.

I'd like to know if I need to invest something before I start.

Well, actually, it's 200 kunas admission fee. To get paper materials and membership number for buying at 20% discount. And it's not a yearly membership but a permanent one. Once a member you can always...

Aha, it is some sort of sales agent's job. You go round and sell directly to a person if you can... Can I think it over?

Of course, go ahead, you can save this number and if you have a computer I can email you the links to our web site so you can read about the company.

15.01.2012.

So everything is on your web site?

Yes, about the company. You want to make a note of the web site?

Just tell me the name so when I google it, it will come out, just the company name.

XX. You'll find everything on the site. And the lecture schedule is there, so you can see it all.

Okay, thank you very much.

You're welcome, good bye.

Yes, hello?

Hi. I have a missed call, I've just received a call from this number.

Ah, yes, I called about the job ad, but now I don't know which ad was yours, actually I am looking for domestic help. Are you interested?

I don't think so, thank you.

Okay, bye.

20.01.2012.

Hello?

Hi, have a missed call, someone called from this number.

I see that you're looking for a job.

Yes, go on.

Would you be interested in working as a phone operator?

Phone operator, what kind?

We have two kinds of jobs, collecting ads and a hotline for conversations, but not hotline, something similar, not really a hotline.

And collecting ads, how does it work?

Well, it means collecting ads for TV, Zadarski list, Šibenski tjednik, other advertisers, Ličke novine and so. They are registered and filed and sent on certain days at certain times.

Is this a part-time job?

Yes, we make a contract of service, you as a job representative, part-time work and something like that. A contract is made and you work according to that.

And how many working hours does it mean, weekly, let's say?

Well, 6-7 hours or 8, however we arrange it.

In a week?

No, no, every day.

Okay. And your company is based in Rijeka?

Yes, yes.

All right, I'll think about it...

Fine, good bye.

Have a nice day.

20.01.2012.

Hello?



Hi, I'm returning your call.

Well, I called about the job. I'd like to know more about, errrm...this ad of yours. What can you do and would you be interested in working in Istria?

You must tell me what job?

Well, I own a massage salon in Istria, and also, I have two apartments to let, so I need someone, errm... to do the cleaning, welcome the guests, all day work, as a matter of fact.

You know, it is a bit inconvenient because I live in Rijeka

Well, yes. These are ads for Rijeka, they usually... Right, nothing then. Right.

Thanks anyway. Good bye.

21.01.2012.

Hi, I'm calling in response to your ad.

Hi. Please, go on...

You're looking for a job?

Yes.

Would you accept the job of a residential housemaid?

You know what, I don't really need accommodation as I live in Rijeka.

But I live in the Zadar area.

Ah well, it doesn't work for me. Thanks.

Okay, thanks.

Good bye.

22.01.2012.

Hello?

Hello, hi.

I'm reading your ad.

Yes, okay?

Would you like to work as a masseuse?

No, thanks.

Right.

Good bye.

12.02.2012.

Hello?

Hi. About your ad in Burza. You said you're a visual artist.

What is it precisely?

Visual artist is, let's say a modern term for fine artist.

Aha, so that 's it? Now then, about the job, you said any kind of job, related somehow to your profession, that's what you want, right?

Well, I don't have many options in my profession, can't really find a job there so I'm prepared to do other jobs as well. Tell me what is it you offer?

Now, here's the deal. This visual thing could be connected in some other way to films and stuff, showing some films, composition, all sorts of things. In fact, I am into photography

and have an opportunity make some material that would be very, very well-paid. My friend, originally from Rijeka, has an Italian web site that charges per click, so now I'm looking for someone who sees in it a chance for themselves. I need someone for cooperation or, I don't know, a model, something like that, to design, make something acceptable and make some money. Well now, I don't know how you feel about it and what's your angle. Do you see it as someone who wants to get into the business or as someone who is on the other side, that is, a model. To me, both is interesting. Maybe later we could include some art into it, you see, something like paintwork...

I find it all a bit abstract, could you be more specific?

Right, I do photography. I have a camera, a small HD camera that records something, let's say, sensual, like a massage. Or maybe body painting, I don't know, with a paintbrush maybe. This could be sensual. I shoot a scene, slow it down, add music and it could all be erotic with artistic value but also exciting. I upload it as art erotica and people watch it on my friend's site, that is, in Italy, with their spouses. Each click counts and money rolls. Companies, big companies that shoot such material get 30% of earnings from the site while my friend gets 70 % of the turnover. But, she's offering me 70% and keeps only 30%. So, if I don't have a big company, that is, if I work with one model only, and I make some intriguing material, the profits could be high.

So we're talking erotic material only?

Yes, it is such type of a website so I don't know if it puts you off straightaway or you find it...

Yeah, well, I'm not really interested, thank you.

You would mind then, right?

Well yes, my profession has nothing to do with it. I don't know why visual art triggers such interest, I really don't get it.

No, no, I just want to say that it is very hard to find models here, and you're looking for a job. I need a model or someone with ideas about it, to come up with and create a good product. And why, it is art, nude photos are taken, there's photographing and painting, it has a lot to do with it.

OK, yes, I'm not really into this sort of artistic cooperation.

All right, sorry, I think I explained it, let's keep it between ourselves, okay?

Of course, no problem, thanks anyway.

Sorry to bother you. Bye.

17.02.2012.

Hello?

Hi. Can you hear me?

I can hear you, yes. What can I do for you?  
Hello, did you place the job ad?  
Yes, I did.  
Can you tell me what it means, it says visual artist. So tell me, more precisely, visual artist can have loads of meanings.  
Okay, we know what art is, don't we?  
Yes, yes, we do.  
There's music, films, performing arts, fine arts, that is, visual arts.  
That's right. And you're looking for a job in your field?  
Well, I said I was looking for any kind of work, as I can't earn much in arts, so there.  
And you come from Rijeka?  
I come from Rijeka.  
Now, here's the thing. We need someone to design, errmm... create a program. Maybe I got this visual art thing wrong.  
You mean, computer program?  
No, not a computer program. A colleague from Slovenia is opening a bar and there would be a show, some performances, something like that. Do you think you can fit in or not?  
A bar show? Are we talking about an art show or an entertainment show?  
Now, let's say, they already had some performances in Ljubljana, something like painting, body painting and stuff, so we're looking for some ideas along these lines.  
No, I'm not really interested.  
This is not your thing?  
I don't think you need artistic profession for such jobs, not quite sure...  
Errm, some of these routines would... Anyway, maybe I got it wrong and didn't quite get what you ...  
It's all right, you've called, asked, it's okay. But it seems to me this isn't really, how can I put it, an artistic profession.  
You mean, body painting only?  
Well, the whole routine. How it's done, in what way, where, and so on. You know, they had a situation with two, three Dutchmen who brought some girls and placed them up, on some kind of platform and then did the body painting, I think this is a form of art. It's not my profession so I wanted to get some info from you. Are you familiar with it or not?  
Quite unfamiliar, so, no, thank you anyway.  
You're welcome. Good bye.

8.03.2012.

Hi, I'm calling about the ad.

Hello.  
Are you interested in working as a phone operator?  
Phone operator, where, what, how? Give me some more details.  
Sex hotline phone operator.  
No, I'm not interested, thanks.  
The pay is good.  
How good?  
From 7 to 8 or 9, on average.  
Okay, what about the working hours?  
You set the hours, but at least five-six hours.  
And tell me, would I have a contract of service or something?  
Yes, a contract of service.  
I'm not really interested, I just wanted to know.  
Okay.  
Right, thanks.  
Bye.

21.03.2012.

Yes?  
Hi, I'm returning your call. I think maybe you called about the ad?  
That's right. We talked this morning. Now, as for your ad, we are, as the name says, the agency for market promotion and research, we're looking for agents to promote and distribute food products. We're dealing with XX products and we need a number of people in the area of Primorje-Gorski kotar County.  
I'm familiar with that already.  
You are?  
Yes, so thank you.  
Okay, thank you.

22.03.2012.

Hello? Hello? Will you please stop calling from an unknown number? If you don't stop, I'll call the police.

26.03.2012.

Hello?  
Hello. You've placed a job ad.  
Yes I have.  
What jobs have you done?  
I've done all kinds of jobs, I don't know what you're offering.  
I mean, what would you like to do and what have you done so far?  
I am in arts profession, and my working experience includes waitressing jobs, sales, taking care of the elderly... I can't name all of them.  
How old are you, if I may ask?  
37, sorry, 38.

Okay, a few years more or less, it doesn't matter. Would you work as a waitress?  
As a waitress? Yes, just, I don't know if it's a permanent or part-time job? I need it part- time.  
This is a part-time job. Mostly at weekends or so.  
Weekends don't work for me at the moment, I m busy Saturdays all day...  
Look, it would be night shift.  
Night shift? Which bar is it?  
It's a night bar.  
Come again please?  
A night bar.  
A night bar. Where, in Rijeka?  
Yes, a night club.  
What's the name of this night club?  
If we come to an agreement, you'll know it all, by the way, does the nightshift suit you at all?  
Maybe not, but if I knew what kind of a club it is, if it's a decent place, I might consider it.  
Good god, a decent place, everybody knows what kind of people visit such places. What do I know, how can I explain if it's a decent place, depends from which angle you're looking.  
Okay then, I'm not interested. Thank you.  
Fine, good bye.

17.04.2012.

Hi.  
Hi, can I help you?  
You placed an ad in Butiga? Visual artist?  
Yes I did.  
And what do you mean by that?  
I said I was looking for a job, and you, I suppose, have something to offer. My ad is not about offering but looking for a job.  
And how much would you be willing, errmm... I mean how many hours a day?  
Well, I don't know what job we're talking about. What do you need, tell me and we'll see if I fit in or not.  
You're in the area of Rijeka, is that right?  
The area of Rijeka, yes.  
Then you can't work in Istria?  
Maybe I can, it depends. If it's some kind of a field work, maybe I can.  
Ah, you see, that would be a job starting in the morning, you would travel to work or live in?  
Well, it all depends on the job itself. If the money is good

16.05.2012.

and the job is good I'll move to Istria. What's your offer?.  
It's neither a good pay nor a big job. You're employed or not?  
No, I'm not employed. I'm an artist and have some small jobs but in general, I've got enough time to do some extra work.  
I've got an artist here, she's at school now, that's why I got interested on your ad.  
Okay, are you going to tell me what it's about?  
Well, it's not a heavy labour, not... it's errmm... domestic help.  
I see. Well, it doesn't pay to take someone from Rijeka, you should get somebody from over there.  
Doesn't really suit you?  
It might, but not in Istria, you see. Right, thank you.  
Good bye.  
Bye.

Hello?  
Hi, I was just reading reading your ad.  
Hi, what can I do for you?  
What jobs are you interested in, what would you do?  
Well, why don't you tell me what job you're offering, I'm looking for some extra work...  
Would you do massage?  
Well, no, I wouldn't.  
No?  
Okay, good bye.  
Bye.

17.05.2012.

Hello?  
Hi. Sorry I couldn't take your call... Hello.  
Yes, I'm listening, go ahead.  
Do you accept my apology, first of all?  
Yes, I heard what you said. I called you back.  
Fine, so that's visual artist, I don't know what it means, I have a modest... errr.. education. Could you clear it up for me?  
Visual artist is a more contemporary term for fine artist, that's about it.  
More contemporary, that's Dutch to me again, I'm from the old times.  
Okay, modern, fresh.  
So, that's modern, fresh term. You're looking for any kind of job? What does it include?  
Maybe you could tell me what kind of job you have and then...  
No, would you kindly tell me what you need and then we can...

I said what my profession was and I said I was looking for any kind of work. This does not mean that I'd do literally everything... I need an additional job, and I can't go on listing different jobs now, you know what I mean. You answered my ad, so you're offering a job, tell me more and we'll see if it works for me, okay?

Right, do you have only Croatia in mind or abroad as well? Well, you see, I live in Rijeka. I can't tell you now that I would work in Germany, or wherever, it all depends on the job.

Oh, ho, no grudges, thanks for talking, but it's not what I expected. Thank you. Bye.

Good bye.

07.06.2012.

Hi. About the job, about your job ad.

Hi. Yes, I'm looking for a job.

You have experience in retail?

Well, yes, some. Tell me, do you need somebody full-time or part-time?

For the season, I thought, but could become full-time.

For the season, and where?

Here, the area of Pula.

And I'm in Rijeka so it's a bit inconvenient for me.

Ah, you're in Rijeka. Do you work somewhere or...?

Well, I'm looking for an extra job but I couldn't move to Pula. So thanks...

I thought you aren't working, and so you could...

Well, otherwise yes, but I've got some other obligations so no, I can't.

You already have obligations?

Yes, I have some.

You've got a nice voice, and you seem to be nice too.

Okay, okay, thanks.

So, no deal?

No, no deal. Good bye.

Okay.

10.06.2012.

Hi, hello, sorry for interrupting, it is Slavko speaking.

Hi.

Now tell me, you were looking for a job, still looking?

Yes..

Right. It's my task to take your name and surname, profession and forward it to HR department so they can call you and arrange for an interview. Are you ready for such a course of action? Anyway, it's a good job opportunity, a pharmaceutical project in commercial sector. You'll learn more at a seminar. That's why I'm saying it's very interesting.

I'll be there too, so we'll have coffee and I'll tell you everything you want to know.

And where is it taking place?

At Bonavia Hotel or at Milenij Hotel in Opatija, I can't tell you exactly, one of these two for sure. It will be a permanent job.

I need more like an extra job.

Well, okay, we can arrange that too. So, you've nothing to lose...

These are some specific products then?

That's right, and they get marketed.

I've heard a lot about such jobs, can you tell me what it's about? I don't want to come to the same event twice.

I don't know what you'd like to do, what job you want to do?

My first question is what type of work are you offering and then...

Dynamic, interesting, you'll see...

So, it means promotion of products and their sale?

Medical services.

And you couldn't possibly be more specific about it?

It's hard, so then I don't talk business on the phone, don't get me wrong.

Well, you know how it is with time, we've got a lot on our plate and want to know in advance how we'll spend our time, or our petrol, for that matter.

You're from Rijeka?

Yes, I'm from Rijeka.

Well, you've nothing to lose. You come for an informative interview, have a drink...

I mean, I'd think about it if I knew what products we're talking about. I've come across all kinds of things, such as Herbalife, Oriflame cosmetics, magnetic bracelets...

I can tell you it's none of it. I mean, I'm not looking down on anybody.

No, of course not, but if I can say what my profession is, then you can tell me what kind of a product it is. Is it cosmetics or prosthetics?

No, no, not cosmetics, you know, but if you want to do it, we can find something, still, your voice tells me, you're not the cosmetic type, you're more a communication type, you know what I mean, marketing and stuff, seems to me from your voice.

I think the voice can deceive you... I'm willing to come if I know what it's about, if you tell me more.

Right, it's the XX health organization.

It again doesn't mean anything to me.

There, you see, I don't want to talk about it on the phone... the less you know, the better for you. 'Cause, you know, curiosity is a part of education.

Well, what you've just mentioned, I'm not exactly trained to provide medical services, I am in arts profession.

I am a mechanical engineer... I mean, a man can learn, it all depends on how much motivation and strength he has.

One more thing, you need to invest into some jobs at the very beginning, you cooperate with companies in a way that you buy products from them, and then resell them to somebody else, I've seen all of it. That's why I'm cautious and want to know more before I decide to come for the interview.

I totally agree with you, everything you said. There's all kinds of stuff. But this is a foreign company, deals with health protection and helping sick and old persons. This is all I'm willing to say...

Well, you did say a bit more... I'll think about it and get in touch if I make up my mind.

I'll be sending some applications to our HR today so I thought I'd collect your data and phone number for them to call you.

You know what, I'd like to think it over before I give my number, don't get me wrong.

Sure, up to you, of course. Bye.

Good bye.

12.06.2012.

Hello?

Hi. I'm calling about your ad.

Yes, tell me.

Well, ermmm... it says any kind of job, so would you be interested to keep me company when I travel?

And why's that, for what reason?

Well, ermmm..., you know, I often travel, the pay is good...

Not really keen, but you could tell me, so that I know, what it means in terms of time and pay.

Now, I travel a lot... Where are you from, by the way?

From Rijeka.

I often travel, Istria... I'm from Zagreb as a matter of fact, and want some company, so can we arrange it or not, if not, never mind, you don't have to be angry with me for calling you. Now, if we are away for 2-3 days it's about 1000 Euro.

No, thanks.

If you are interested, you can text me, if not, no hard feelings. No problem.

01.07.2012.

No, no way.

Sorry then, bye.

Hello?

Hi, you placed a job ad in Butiga, looking for any kind of job.

I did.

Now, are you a Mrs or Miss?

Miss.

Miss, okay. First of all, how old are you?

38.

38? Good. And where do you live?

In Rijeka.

In Rijeka, good. Now, are you interested to work at the jewelry counter?

Where?

In Opatija. I hire people who are normal and so, with no problems, see, I don't care about private problems, what they have, kids, no kids, I don't care. What I care about is that while at work, they are smart, hard-working, smiling, I don't need people with problems. Everybody has problems, some because they were born with them, others because they're female. Now, I don't want to know about their private problems, private problems are not my concern at all. Daily wage depends on you. So, it's 150 kunas at least, that's my offer, and then there are other bonuses, it depends on you. If you work hard, you could get a packet of smokes, if you are a smoker, and if not, good for me. That's number one. Number two, you can even get lunch, have something to eat in a restaurant, it's on me. Number three, as long as the person is honest, and doesn't lie and steal. Such people I need. Hello, are you there?

I'm listening, I'm listening.

If you can't speak a foreign language, you don't have to speak any, I guess you understand Croatian, 'cause I don't repeat myself. I say it only once. And that should be enough if you're smart, don't need anyone pretending around here, you get paid daily. And if you try hard, if you really work, you can get much more than 150 kunas. You work 8-9 hours a day minimally, that's minimally. It's up to you, what sort of person you are, you can do the morning, you can do the afternoon, you can come straightaway, today, if you're willing to come to Opatija. As for traveling, you can ride to work with me, I drive to Opatija and back every day, you probably have a mobile phone and we can arrange everything through this number. I am Giuliano, and you?

I am Milijana. I just wanted to ask you, you need somebody

to work every day? Right?

Every day, miss. It doesn't work for you?

I had no chance to tell you, and you didn't ask, you kept talking...

You wrote that you need a job, if you need to work only one day a week, for me it's a sick person. One day a week, it's not normal.

Well, honestly, I don't like the way you're talking to me, I don't think we are equal in this conversation; the only important thing is what you think, and not the other side.

So then, thank you very much.

Good bye.

Telephone conversations relating to ads found in  
job ads section

23.05.2011.

Hello?

Good afternoon. I'm calling about the ad in Burza magazine.

Tell me, where do you live, which part of town, miss?

Part of the time in Vežica, part in Zamet.

Are you employed?

No.

You have a car?

Yes.

Listen, I had some talks earlier with people who called me, some of them called from Vežica, but nobody showed up in the end because people don't feel like working. So, I need somebody from Vežica, where do you live, Donja Vežica or Gornja Vežica?

Donja Vežica.

I need somebody right there, you see.

Tell me what it is about?

It's about distribution of advertising materials. The materials have to be delivered to different mailboxes.

Okay, commercials.

That's right, promotional materials from several discount centers.

Is it an everyday job? How many hours would I work, in what way should I organize myself?

You work until you get done with a certain part of town. So the problem is yours whether you finish in five or six hours, depends how fast you move around. Mostly you have to be done with an entire neighborhood in a single day. We have two, sometimes three days a week.

So, there are two or three working days, if I understood well?

Yes.

OK, I'm up for it. Of course, it would be nice if you told me the exact working hours.

Look. These things, I hope you don't mind me telling you this, I tell this everyone who calls, wages and all the other details are discussed only at the interview. Competitors call me all the time, trying to find out what my prices are and other stuff.

Are you willing to meet up today? I'm in your area.

I am here at the office at the moment, upstairs, sorting out some mail. If you have time... our facilities, offices and warehouse are in Škurinje. Do you know where Konzum and Lidl are? You pass the roundabout and you drive on, like you are heading to Škurinje. You get to the traffic light and you take left from there. And exactly there you'll find our offices. I'll be up here, if you're willing to come as soon as you can, so we can meet.



I have to check if I can make it, I have some commitments.  
And the problem is that I will be busy next week, but I  
could work for two days this week.

Listen, I need someone to be at my disposal for a longer period. I don't want someone who'd say I can work today, but not tomorrow, I can work in the morning, not afternoon, do you understand what I mean, because I tell such people not to bother coming here at all. I simply need somebody to complete the distribution and when the distribution is fully completed, the man is free to go.

Okay, okay, I am interested in the job, but next week I have  
some obligations that I can't put off.

No problem, we can take care of it ourselves for one week, I'll send someone else to cover the area.

We could, if we make such an arrangement today, begin on  
Wednesday or Thursday.

Please, meet me here and we'll discuss all the details.

What time do you leave the office?

I'll be here for a while, I have mail to sort out so you can come. But don't come, like, at 1 or 2 pm.

And could we meet up tomorrow morning, how's that?

I work regular hours tomorrow, I have to hand out the materials to people, you can come 6.30 if you like.

How long will you be at the office, so that I don't have to  
come at 6:30 sharp?

Until 8 or 9, I'm out after that hour. Try to come before 9 'cause I have some new people here, I have to go out and show them how the work is done.

Can you meet me in the afternoon?

I'm busy all afternoon, miss, I'm doing check-ups all the way from Kukuljanovo to Senj.

How about 8:30 tomorrow morning, is that okay?

No problem, if you can be there.

See you tomorrow, then. Bye.

Okay, bye.

21.06.2011.

Hello?

Hello, I am calling about the ad in Butiga.

Yes, go on.

Well, I see that you're looking for a person for making clay  
figurines.

Are you interested?

We'll I'm interested in knowing what it's about, yes.

It's about clay figurines that are made based on a picture,  
of a celebrity or, like, any man, from everyday life.

Those would be small figurines, or what?

Small figurines, I mean, small, we would do only heads, like, I don't know, seven centimeters long head maybe, not too small, but not too big either.

It's for a shop or something?

Well, yes, it would be for an online shop, an internet shop.

Celebrity-based figures?

Well, they would be made based on orders, depends what someone wants

A-ha, okay. Are you based in Rijeka?

Well, I am in Krk, but I am oriented, like, everything happens in Rijeka, so we could say that I am, so can we meet up then, when get the chance.

I guess we could. Is the job done at home or you have a  
space somewhere?

No, we would set up a workshop.

I understand.

Not a workshop as a workshop.

So, it's something that hasn't...

Right, we are in the process of setting the business up, yes.

Well then, maybe we could meet up next week when the  
holidays are over or something like that.

Yes, you can also give me your name and surname. This is your number, right?

Yes, this is the number.

Just your name and surname so we can get together next week.

Milijana Babić.

Good. Okay than, I'll get in touch next week. I'll be a bit busy this week, everyone's gone somewhere so I didn't even think I would get too many things done. But certainly next week.

And where exactly in Krk are you?

In Omišalj.

Right, 'cause I'm going to Krk tomorrow on some business,  
but never mind, it's bank holiday tomorrow so we don't  
have to meet tomorrow.

I mean, as you wish, I'm at home, I'm here. If you're up for it, we can meet here, like, have a drink and talk. As you like.

Well, ring me up when you get to Rijeka. You see, there's  
always someone... I work at the Arts Academy, Sculpture  
Department, and I have a lot of friends who can do these  
things. So we can see what it's all about.

Oh, great, great. We'll meet next week then. I'll ring you up a day or two earlier, okay?

Yes, it's a deal. Thank you very much.

Okay, thank you. Bye.

05.07.2011.

Hello?

Good afternoon, I'm calling in response to your ad from Burza.

Yes... do you have Internet?

Yes, I have.

I'm driving at the moment so I'll text you later. Have a look and talk to you later then.

Okay, bye.

05.07.2011.

Yes?

Good afternoon, I'm calling about the ad in Butiga.

Right. I'll be brief, OK?

Go on.

The work is about packing, stuffing envelopes and distribution.

Just a second, I can't hear you well, hello?

The work is about packing, stuffing envelopes and distribution of advertising materials. You get propositions, directions, instructions and addresses from me, all you need to begin your activity. Your expenses at the start are 30 kunas, postal fees.

A-ha, that's at the very beginning?

Yes, look, I send this to you and also have to pay the amount at the beginning. Two packages, I pay 13 kunas each, times two, nearly 30 kunas, right? Now, if you're interested, let me know.

So, 30 kunas is all I spend at the beginning, no more?

30 kunas is your expense because of the postal fees, yes.

Okay, so you send me the instructions in an envelope?

Right. You get two rounds of that at your home address.

And when I get that, I can start working right away'?

Yes, you can. You have to see what it is about, that's why you get written instructions.

A-ha, okay, okay, and you couldn't possibly tell me, you know, one should know at least a bit in order to know what it is about exactly, how should I put it...

Well, we did say in short, packing, enveloping and distribution and you get all further instructions from me.

You know why I'm asking? Because I've done many jobs and it somehow tends to complicate. I mean, I need to give 30 kuna, so I have to know that when I do it and when you send me the material I can start working. Because I'm eager to start working and making money...

Right, you start working. You can expect your first pay around seven or ten days after you begin work.

A-ha, so, you send all the material? Because in some cases a person has to pay their own money to print something out,

for example. That's why I ask you is this one of such...?

Well, you'll get from me, you see, I send you and you read it through and you'll get the clear picture.

And could you tell me the company's name?

No, it's not... it's a physical person, not legal. You wouldn't be working for a company.

Could you at least tell me are the materials from shopping centers, or loan flyers.

It's not for shopping centers. Listen, if I start reading now...I have a whole pile in front of me, and if I read this to everyone, if the person has any common sense, it would take about an hour.

I understand. And could I know what kind of advertising materials is it?

Well, you'll know, when you get it, you take it and read it. It would be like someone took a children's book and read it to you over the phone.

Well, I'm not interested in the book, only its title.

Right, I'm only speaking metaphorically, you understand, right?

Well, I don't understand what do you put in those envelopes.

Well, you put advertising materials and so on, lady. You understand?

Okay, okay. What arrangements can we make now?

We can set it out right away, that's why we're speaking now over the phone, right, that's why you called. Look. We said that your initial expense is 30 kunas, we said why is that expense coming,

Okay, yes.

So, the 30 kunas, put it in a regular envelope, with, of course, your name and address, right? And you sent that to me, but don't send it registered 'cause those are unnecessary expenses. Send it by regular mail.

So I send 30 kunas to you now?

That's right, regular envelope, write your name and address on a piece of paper, but don't send registered mail, I repeat, but regular mail.

Okay, that part is understood, it's not a problem for me, but I still have one question. How can you guarantee, so I could be sure... you understand what I'm asking you?

Look, how can I be sure, if I send it and you don't like it, and I have to pay all postal fees? And if I do such a thing ten times a day, where does this put me?

And how can I send 30 kunas to somebody I don't know?

How can I send the materials to somebody I don't...?

Well, it would be another thing if you had a company or if

we could meet up or...

Let's not go into what would happen if something else happens.

Of course, but I don't know if you understand that your potential worker does not get any guarantee that he or she would get anything for their money?

But I don't have any guarantee that my potential worker would be interested.

But you have insured your 30 kunas that you would be getting in advance, but what about me?

Okay, you know what, there's no point in holding lectures right now.

No, I'm just asking you in what way can I be sure that I will not lose my money.

And I am just telling in what way I'm posing the same rhetorical question, what way can I be sure too?

In other words, I just need to trust you, right?

Right. It's not that I don't trust you, but I don't trust anyone, I don't trust myself either, when I look at my reflection in the mirror, I go through all that.

But people usually meet halfway, don't they, it's not just one side that ensures against stuff.

Okay, and how should we meet halfway?

Let's agree on something we could do.

Look, if you were interested in the job, you would complicate this so much.

So, I would give 30 kunas so what happens, happens?

Do you have any more questions?

No, no further questions, thank you.

You're welcome.

05.07.2011.

Hello?

Hi. I was just talking to someone about envelope stuffing, was that you?

Possibly. Tell me your name and surname.

No, we didn't get there. It's was about 30 kunas that have to be paid in advance.

No, nothing has to be paid.

Oh, sorry then. It's the same ad, work from home, it's a very similar ad, so I thought maybe I dialed the same number again. Hello?

It the same job, but it's paid differently and it's based on a different system. We offer the same kind of job, right. Work from home marketing, part-time, you can work from any county in Croatia, meaning, you work from home. Promotional materials are put in an envelope, those are marketing

sets, they are to be put in addressed envelopes that are delivered to people's home addresses. The envelopes already have stamps, which means you don't have any expenses of mailing, no postal fees. All that happens, of course, when you accept the job and begin working, then everything is delivered to your home address. You receive materials that have to enveloped, that is, different marketing contents at the very beginning, if you're interested, of course. That's it, in short. I can send more details together with the offer to your address, no commitments. You can go more into details in see what it's about, to see whether this is of your interest or not. This would also be the first step which would set you off, to begin work. In that case I need you to tell me your name, surname and address and I would send you the offer. So we can talk later if necessary. Okay, good.

Your name?

Milijana Babić. Hegedušićeva 12, 51000 Rijeka.

Okay. I will send you the materials so if you have more questions or if something is unclear, call me so we can go more into details. So talk later if necessary, okay?

Yes. Thank you.

Good bye.

05.07.2011.

Hello. I'm calling about the ad. Making jewellery, ornaments...

Okay, these are part-time jobs that you would be doing from your own home. There are fifteen types of job. You choose on your own what you wanna do, you can combine jobs as well, expand them, but in that case dial 064...

No, I wouldn't call anyone now, I would like to hear more from you, for the beginning.

Okay, good bye.

Hello?

—

Yes, please?

Sorry, I don't know if there was a misunderstanding, I wanted you to tell me more about the job.

It's about making jewelry. These are part-time jobs that you do from home. You choose on your own what type of job you wanna do, you can combine several jobs, you can expand them if you have...

And can you tell more about working conditions, what, how...?

I gave you the free number to dial for that.

Is that a free call?

No, it's a commercial phone line.  
And how much does it cost per minute?  
You have an answering machine that will tell you about it, depends what is your phone network.  
Nothing, then. Thank you, bye.

05.07.2011.

Hello?  
Good afternoon, I'm calling about the ad in Butiga.  
Right. We're XX cosmetics. There's a branch in Rijeka and if you're interested you can go there and go through the catalogues.  
So, I make discuss all the further details with them?  
And you can go through the catalogues and I just send the data all other things, and you can go through the catalogues there, but I don't know the exact address now.  
And could you explain what is done and how?  
Okay, you get a 30 percent discount per order and it can be faxed to Zagreb and you have to have 100 points and the beginning and you get 23 percent discount on 100 points. You have to create some kind of order for 250-300 kunas. You get a catalogue when you register and then you start working.  
A-ha, this means that I have to invest some money at the beginning?  
Errr, yes.  
Okay, well, I'll think it about it. Thank you.  
Good bye.

16.07.2011.

Hello?  
Hi, I'm calling about the ad in Burza, related to perfume selling.  
Hi. The job involves XX perfumes. I don't know if you have heard of them?  
XX?  
Right, that's the name of the company. The company engages in perfume sales, they have around 200 types of perfumes, something like that. It's all brands, like, Gucci, Paris Hilton, Naomi and so on. For women and for men.  
Are they original perfumes or not?  
Those are original perfumes inside of the bottle, but the bottles are named XX. But that will not be any problem for you because the perfumes are quite popular and they sell really well. So it's not something that should... a person who buys the perfume does not care for the bottle that much as he cares for the perfume. And a perfume that costs 100 kunas in our company, it costs 300-400 kunas in other shops. So, the difference is quite big 'cause you in

other shops you actually pay for the bottle, for the advertising and other stuff.

Those are the same perfumes?

Yes, so when you become a member of our company, you get testers of the perfumes. Everyone who wants to buy a perfume can see if this is the same perfume, meaning, the perfume on the tester is the same perfume that comes in the bottle. You see, I have been doing thus for more than a year now and honestly, nobody has returned a perfume, ever, nobody, like, said that they don't like it, that's not it. I say, the perfumes are sold quite well, especially Naomi, Paco Rabbane, they cost 100 kunas, but in other shops they cost a lot more. The procedure is this: you as a company member can buy the perfumes off us at the price 30-80 percent lower. However, only members can buy from the company, but that doesn't mean that you can't sell but you can buy for yourself at a cheaper price. But if you will be selling, you will be allowed to do any type of sale, there are no bans in the contract, you can sell on the Internet, you can sell to your friends, whatever you like. In order to register, you have to buy the testers, that's 132 kunas, and you get 48 testers.

132 kunas?

That's right, that's right. You get the testers, you get the contract, you get leaflets with the list of perfumes with their prices and so on.

And do I have to do the job in a way that I have to buy perfumes from you every time I sell something, or not? 'Cause I have already had the chance to see how these things go, at another company that does business in such way that you have to buy from them on credit card. Is that the same story?

No, no.

This means that I only have to buy the testers and don't have to spend my money anymore, that's my question.

No, no, you don't have to spend your money, that's why the testers are made in the first place, you don't have to buy, like, twenty perfumes and keep them at home. Because these perfumes, when you order them, like, you borrow the testers to a friend, that's how I usually do it, most of us actually, and she invites three other friends over at her place for a cup of coffee. They try the testers, one says 'I'll take this one, and the other says 'I'll take that one, and they write down the perfume codes, 'cause all the perfumes have a code, and they say, like, order two, three, four perfumes. You order it from the firm, and you get the delivery, usually the next day, or three days, but in most cases the

perfumes come the next day. They come to your home address, you pay when you on delivery and that's it. That means you do not have to buy certain number of perfumes in advance and keep them at home.

So, I buy what customers order, actually, I order it from you, and all that goes by mail?

It's delivered to home address, door to door delivery.

That means someone has to be at home to take the delivery?

That's right, or, for example, if you work somewhere, that means, you're not tied down, every time you order the products, you give the address you want them to be delivered to. For example, you can give a friend's address as the delivery address, I don't know, a family member's address...

So, it's one perfume per one address?

Well, not exactly one because that's not really how it's done in the company, 'cause there's many of us. So, for example, you ordered four or five perfumes, and they will deliver one to your address, but we don't do it in such a way that we order ten perfumes and deliver different addresses, 'cause that would create a chaos, you see? If everyone ordered that way, it would cause a mess and we would lose control over stuff. But you can order one perfume to an address without any problems.

I ask because I would spend my own money on petrol of I deliver it myself, it would be a lot easier if perfumes went directly to the person who orders it. And tell me, how does it pay?

It's paid like this. The perfumes... you mean delivery?

No, no, my pay, how much would I earn, that's the question.

You would earn 30 to 80 percent. For example, a perfume that costs 100 kunas would bring you 30 kunas. I don't know, a perfume that costs, like, 277 kunas would bring you 80 kunas. That means everything depends on the type of perfume. The company has a ranking of perfumes, each perfume has certain number of points and you earn points. Also, when you register at our company you also receive points, as member, it's like, an additional pay that can go directly to your account or it can be deducted from your order. I say, the perfumes are really... I never have small orders, honestly. You said you're from Rijeka, right?

Yes. And where the company is based?

The company is based in Ivanec near Varaždin. We have the warehouse there, that's the spot from which perfumes are sent, but the company is originally based in Poland. But the packages would be sent to you from Croatia.

And how do I order, by phone, by e-mail, how does it go?

When you become our member, you get your number that's on the contract and then you sign up at our company's web site and order everything through them.

In other words, everything is ordered over the Internet.

Right, you fill out forms, for a product or category, you put that in the basket, meaning, you order it, and then they send it to you. If necessary, you can phone them to see if the order is received. In most cases they ring you up to check if everything is okay, they used to do it over the phone, but not anymore 'cause there were some misunderstandings, people misunderstood the name of a perfume or a number. This way you can see the number, the product, everything and create your order in a way that suits you best.

So, the job can be done part time, no restrictions?

The contract does not bind you to have such and such turnover or sell certain number of perfumes, meaning, you make what you make. That means, no special contracts obliging you to sell certain quantity. You can sell two or three in one month, or none, or several; in other words, you are not obliged to sell. You can buy for yourself only, at cheaper prices. But I tell you, most of us works based on recommendations. I don't know, a friend bought a perfume for herself, another friends said the perfume is great and that's how it goes. And they catch you by surprise, like, I want that perfume too.

Right, and how does it pay, per each order or what?

It's automatically deducted from your account, meaning, when it says that a perfume costs 103 kunas, you're not gonna pay 103 for it, but 72, that means, 31 kunas less. You're earnings is automatically deducted from your.

In other words, if it went to the customer's address, and the customers has to pay on delivery, then he or she could see that I earn 30 kunas by selling a perfume that costs 100 kunas.

That's right.

So it's best that the perfume is delivered to my address.

Yes. It's best, like, if it went to your address so you can order, like, four or five perfumes. Most of the buyers, my buyers, for example, comes to my place or we know each other from earlier. In case you work over the Internet, for example, I work over the Internet, you note down what are your postal fees that you pay, I mean, you have to pay postal fees. You're not of your own pocket. So, you offered the possibility for buyers to come to your place and take the perfume, and they don't have to pay postal fees. In case you

have to send it by post, you add the fees to the amount.

I don't get it. I have to pay for postal fees?

Yes, you have to pay for the delivery, yes.

And that is deducted from my percentage, right?

It's deducted from the overall amount, when perfumes are included.

For example, I order five perfumes, and each costs 100 kunas. My profit would be 3 times, that's 150, but how much do I have to give for postal fees?

Postal fees come at 20, 30 kunas, for, like, five perfumes.

'Cause they deliver it to your home address and there is also an option of group orders, for more people, like, for members who order at the same time so they share postal fees.

Yes, if you know somebody doing the job in the same town as you.

Right. And there are quite many people in Rijeka, there's quite a team there, and the manager is from Krk, so there's really, really, many of them. We do the same, like, five of us gets together, we set a day in a week when we make orders, we order together so postal fees are less when we share.

So, I could connect with people working in Rijeka?

Of course, you always have a contact number for any enquiry, for any member, in case you want to cooperate, we also do presentations, but not in the summer because in summertime we have, how to put it, a collective break. We start with the presentations in September, all over Croatia, of course, you will be notified by e-mail, when, which town... for example, a presentation was held in Rijeka recently, in Pula...

So there would be a presentation in Rijeka in September?

That's right, there's a presentation in Rijeka every now or then, our manager usually holds it, he organizes it at shopping centers, like, Tower Center, and sometimes they are held at our info desk, you can also be invited, if you, like want to participate, to attract new members, that's why the presentations are held, so you can invite your friends who will get the chance to listen and to the if they want... you understand. There are people who have been in the business for a while and they may be able to explain this better than you can, to present it to your friends better. It's not a problem at all to bring friends to our presentations because everyone gets a present there. Unlike regular presentations, we give each one who comes a perfume. So, you tell your friend she would get a perfume and she says, what the heck, at least I'll get a perfume. If she becomes a member,

that's even better for you, and if not, never mind, at least you tried.

So, that's for potential co-workers. Right, you know what, I'm on vacation now, for ten days or so. Can I get call you back when I return? 'Cause I don't even have Internet now, and I would also want to think about it all...

Okay, no problem.

My name is Milijana.

And I am Josip. Call me back. If you will want to try it out, I'll be glad. No member has given up yet or something like that.

So, that means the business goes well. Josip, you said?

That's right. Really, the perfumes sell well, so you would have no problem concerning that.

Okay, I'll probably get in touch in about ten days. Thank you very much.

Okay, thank you.

16.07.2011.

Hello, I'm calling about the ad in Burza.

Hi. May I help you?

Well, I'd like to know what it is about, what, where, how.

We are looking for people from all around Croatia who would sell our jewelry. It's XX brand, have you heard of it?

No.

Our product range includes jewelry, but we also have watches, pens, cosmetic products, everything that is made in our factories in Spain, and we are, like, breaking through in the market right now, but it all goes on, something goes through catalogues and so on. We're looking for a number of people who would have the jewelry so they can try it that way. You would work on commission of 25 percent for the beginning, and after that, according to the company's rules, if you sell 5,000 net worth of products in a year, it doesn't matter whether you sell it in ten days or within a year, the discount increases by 5 percent and then it remains on the fixed 30 percent, and that's your earnings. So, you get an account from the company, which is separated, which says exactly how much down payment you need to put in, and the rest is yours, you see.

Right. You don't have brochures or anything...

What do you mean, brochures?

Like, the catalogues you have, do I get those too, as the company's associate or do I have to buy them?

No, no, you will get those.

So, I can use catalogues when selling the products?

That's right.

And are the products expensive?

Well, you see, a part of our product range includes fake jewelry, plastic pearls, such and such, for summers, and the prices are, like 50, 60, 70, 80 kunas.

I earn 25 percent from that too?

Yes, you earn 25 percent from everything. And there is... we have some jewelry that is gilded or silvered so it's also 25 percent and the prices vary from... now, it depends, every now or then we have some special price cuts, so, in general, you can... What I found interesting here is that when I order I stick to 100 kunas, not more, 'cause people here say, like, everything that costs more is expensive. You can always get more on discounts, for example I will get new catalogues Tuesday, I'm going to pick them up in Zagreb, 'cause I also live in Rijeka. I already got them on e-mail and I saw that there are many discounts now, for the summer. Like, you have cool earrings that cost 20 to 21 kunas; that can really sell.

Right, right, I know...

And very important, all the jewelry, it's what I forgot to mention, and it's very important, all the jewelry is anti-allergic, and we also sell jewelry made of surgical stainless steel, which means that those people who can't wear anything will have no problem wearing stuff from surgical steel. We also have jewelry for men, meaning, we have bracelets made of leather and the stainless steel. All the jewelry comes with a warranty which is inside of the box because everything comes in small boxes since we also have a factory that makes boxes, so that everything comes nicely packed.

But the cheaper stuff is not packed, I suppose?

Everything, really, everything is packed, like, in those little boxes, and you get the warranty inside, covering manufacturing errors for the period of six months. Like, anything that happens within six months, like, a stone comes off or something, you return it and we send you another one or we repair it. And any buyer, or you, can return the product within twenty days upon delivery, you don't have to explain the reasons for returning. Because, someone may say, like, it looked different in the catalogue, I didn't picture it that way, so, like, there are no risks, or worries, like, I'll order, but what if I can't sell it, you just return it, that's it.

And can I have some of the cheaper jewelry with me, so I can show it to people, or not? Or everything goes through the catalogue?

Well, you can, see, I carry many of that stuff with me, in

my car, all the time.

That would make more sense, yes... I hope I don't have to invest my own money at the beginning.

Well, look, you may have to pay for a part of the jewelry, how would I put it...

So that it can be seen what I took.

That's right, yes, so that we can see which jewelry you have, this and that, like, expressed in, I don't know, in net value that's important to us, like, there are people who took a part of the jewelry and sell it on the coast, on promenades, like from Dubrovnik to Zadar and we can't control anymore at which price they would sell that. We invoice them, they pay some down payment and later, what happens, happens... But never mind, they pay for the jewelry right away and take large amounts for 4,000–5,000 kunas. So, I say, you can take it on credit, we we'll sort something out. We have an office in Rešetari, in the former Strabag's building. So, if you are interested, we can meet up there one day, you can see all the products, testers, catalogues and so on. We can sit down and have a talk.

And I can do it as an extra work? No strings attached?

The only thing you sign, so to speak, is the membership contract. That means that you sign that purchase the products, that payment deadline is eight days, that you agree with all that.

Eight days upon delivery?

Eight days upon delivery. Everything is delivered by City Express on the address that you provide.

I have to be there physically in order to receive all that?

Or they can leave a note so you can pick it up your self. City is located at Škurinje.

And who pays for the transport?

Postal fees? Well, you do. Everyone takes their own package, and it's 40 kunas for orders of up to 740 kunas, we used to take, like, 100 deutsch marks and then 100 euros, and it's 20 kunas for orders higher than 740 kunas.

So, the postal fee is always 40 kunas, but I can't order less than the amount you said?

No, no, you can order in amount lower than 100 kunas.

But I don't make much profit, right?

Well, you have to pay 40 kunas postal fee.

I see. It's all okay, but it would be much simpler if there was a warehouse or something, so when someone needs to order, he or she goes there and takes what he or she needs. Everything goes by post, so we need to calculate how much to order, when the order will arrive, at what time I have

to be home to receive the delivery, or go and take it, so to spend money on petrol, how should I say it, it's not that simple. Well, I guess everyone does it that way, yes.

The sale has not gone to such a level that we could have a warehouse here. All the boxes are packed in the factory and they are delivered to people who ordered them. That's it for now.

And tell me, do you have some elegant stuff, or you also offer cool stuff for younger people?

Well, you do have cool stuff, like, lately, we have had many different rings with a flower on top, that was, like cool. And each catalogues has, how it to call it, a special line so we had, like, wedding subject and we offered jewelry for brides, hair ornaments... And then you have gilded jewelry, for ladies, like, really elegant, it's something I would never wear because it's not my thing. And then you have classic stuff, like rounded earrings, you know, normal stuff. You also have totally fake jewelry, like plastic, nothing special, and there's also a product range that includes pearls, 'cause that's elegant, too, it's always something there, and there are always discounts. I ordered watches now, and they all come with a three-year warranty. I ordered several, at the price of 95 kunas. Pink, yellow, lilac, those are the colors for the summer, I hope I would sell them.

And if I take some stuff on credit, for showcasing, and somebody likes it, can I sell it right away?

Yes, you can.

That's what I want to know. So I don't have to give 20 kunas to order it from Zagreb or wherever.

No, you can sell it right away, why not. I have stuff on me, too and there are people who say I want this, but right away. So I give them right away. It's important for us, like...

To sell.

That it's taken or returned to the company, or paid.

And how do I pay to the company for the jewelry I take?

You make a down payment at FINA or Hypo Bank, we usually work with Hypo Bank, you don't have to pay any fees there.

Right. Okay, I'm not in Rijeka at the moment, but I've seen the ad, so I can get back to you in ten days and take my chance.

Good, good, I'll be glad.

My name is Milijana, and you are?

I'm Lana.

Okay, good, talk soon, thanks.

Talk soon, thank you.

27.07.2011.

Hello?

Hi. I'm calling about the ad in Butiga.

Related to what?

It says "office job", part-time or full-time.

Yes, that's related to credit financing, for, errm, questionnaires. Are you familiar with these things?

No, not really, go on.

Oh, you're not? Okay, it is an office job, but it's not related only to the office, but you also go and search for clients, fill out questionnaires and based on that we do the credit financing and life insurance policy.

And how do I earn?

You earn per loan, that is, you define the policy that's made in the office and that's your earnings.

I'm not interested, thank you.

Bye.

25.08.2011.

Hello?

Hi, I'm calling about the ad in Burza.

Oh, yes, may I help you?

I'd like to know more about the job. It says that you are a fashion photographer and that you're looking for models.

So, how does it go? How does it work?

Well, I don't know, like, are you asking for yourself or for someone else?

For myself.

Do you have any experience, how did you decide to respond to the ad?

Well, it says that sex, age and experience are irrelevant, and, like, I need extra cash. I believe this would be something interesting to do.

Right. Well, I do photography, and, actually, this is not a work assignment, so to speak. Simply, I just want to expand my portfolio, and at the same time, you will benefit from getting the photos of yourself, like, a book, so, everything we make together we share. I mean, the photographs that you will receive. It's not like it's some kind of a... usually when someone is hired for a fashion job or something, you see the pictures only in a magazine and you are not entitled to them, do you get it? So, this is something more, like, for you and me to enlarge our portfolios, your book, if you want, normally, and that's something that comes in handy in the future. It comes in handy to me too, 'cause, I don't know, the more you work, the more models you have, like, more experience and a better rating.

And you are based in Rijeka?



Yes, yes, I am from Rijeka. You?  
Me too. So, you need someone for your portfolio only?  
Yes, as I said, there is no assignment, like, I'm not hired any fashion company or something, 'cause then it would be normal and better paid and on a higher level. This would simply be a cooperation which might lead to good photos that would make us both satisfied.  
Okay, I'm interested. So, what can we arrange now, I suppose you have a studio?  
My name is Vijeko.  
My name is Milijana.  
I don't know, if you have an e-mail or something, just send me a few photos so I could see, you know, to come up with an idea, visually, photography is a visual media, so if you have any idea, I'll also think about it after I see how you look so we can arrange something. I will be here or the entire September so...  
Okay, I suppose that's not going to last for months, it's something that can be don't in quite a short time...  
No, no, it won't last long.  
Yes, that's okay with me too. So, it's fashion photography we're talking about, nothing else?  
Yes, yes, some kind of art, anything that will come out nice on a photo. I'm always up for experiments, like, for something cool, why not making it different, like, why I photo always has to be taken on a chair or something like that...  
So, it's 100 kunas per hour, that's what it says?  
That's right, yes.  
Okay, I'll send you a couple of photos, and you can keep my number. Ring me up, I'm also in Rijeka until September 20, so if we can do it by then, that would be great.  
Good, it's a deal, thank you.  
Talk soon, have a nice day.

12.01.2012.

Hello?  
Hi, I'm calling in response to your ad in Burza.  
Yes?  
I only want to know if you're looking for someone full time, or not?  
Well, full time.  
Like, eight hours a day?  
Well, yes, it comes around seven, something like that.  
Okay.  
Even, eight, depends.  
Yes, yes, you know what, I'm all up for it, but I... I'm an artist and I hold short lectures on Mondays and Tuesdays

so we may come to some kind of an agreement.  
But you decide.  
Have you ever worked with flowers?  
I have, I have worked with flowers, yes, yes.  
Well, it is the florist's next to the supermarket in Kozala.  
And where do you live?  
I used to help a lady that was working there once, at the florist's but that was not a shop but a stand...  
No, this is a closed-type florist's. Semi-closed. Half of the flowers are outside and the other half are inside.  
A-ha, and I worked there, right next to the supermarket, few years ago, I think...  
I have been working here for two years almost.  
There was a lady, her husband way very sick at the time, I think he died...  
Yes, he died.  
And she had three children, something like that. Well, I used to help her out occasionally. But I used to work with flowers before that, too.  
Right...  
But I work at the Academy of Applied Arts in Rijeka on Mondays and Tuesdays, that's only for couple of hours, but the rest of the time I'm free.  
Well, you know what, you can stop by. Four people have already called, those three said that they would come today. One said she would come at 12:30, the other said 13:00 and one would come in the evening. I don't know, come and check it out, 'cause it's important that you know how to make small bouquets, you see? They are made of one rose, three roses and so on, you understand? Sometimes we have to make garlands or flower arrangements in a short time. But you're never alone because I live near by. Right, I understand. That means that the person who would work here would be completely in charge, would be on her own?  
I need the person to be independent. But it's not that busy here, it's not hard, you understand?  
Yes, I suppose so.  
If you're free, stop by, there's nothing to lose. So you'll see for yourself.  
Okay, I don't know, I guess I can stop by. Till when will you be there?  
7.  
7? Okay, all come by.  
I won't be here around 2 or 3, a girl will fill in at that time, 'cause a have to go to a funeral.

You know what, I could come around... around six, six thirty.  
Okay, so we'll see, 'cause the other three will also come so I'll see who knows what.  
It's a deal. My name is Milijana and I'll ring you up.  
So, that's next to the supermarket?  
Brodokomerc supermarket, XX florist's.  
See you, have a nice day.  
You too.

12.01.2012.

Hello?  
Hello, I'm calling about the ad in Burza.  
Oh, hi. You're calling from Rijeka, I suppose?  
Yes.  
Okay, let me explain what it is about, right? Errm, we have more details on e-mail so you can read it, I could send you in the evening, but, in brief, the job is based on ordering perfumes, you would get your membership price, and you sell them to customers at full price. That's how it works.  
So, you get a percentage from selling the perfumes. It depends on the perfume you're selling, for example, from 66 to 145 kunas per perfume.  
But these are not original perfumes then?  
Yes, they're original, they only come in our company's packages. But there is a certificate that says the perfumes are original. But the advantage is that the perfumes are not watered or anything, the advantage is that you will have no problem with dissatisfied customers. There are always the unsatisfied ones, but they are so rare that... I don't know, I met so many people and I sell and nobody has ever complained, that's the greatest pleasure of all, actually. Anyway, I don't know what else you wanted to know.  
Well, I wanted to know what it is about, that's all.  
It is based on orders, so, you have your testers and when people order...  
Are the testers free?  
No, no, you have testers for 130, 370 and 400 kunas.  
That means that I have to buy the testers from you so I can start working?  
Yes, unfortunately, that's how everyone had to work, actually, some people say that doesn't suit them.  
That means that I have to invest my money in order to begin working?  
Well, sort of, yes. We have the testers, and, like, you can order perfumes and pay by cheque, with a five-day delay, or you can pay them when you order and later you get the

13.01.2012.

money from customers.  
Right, let me think about it, because it's not convenient for me to invest money.  
I know that, it's clear that this is a problem to people. Think about it and let me know.  
Thank you, bye.  
Okay, bye.

Hello?  
Hi, I'm calling in response to your ad in Burza.  
Okay.  
Well, I see that you're looking for someone to help you out in a bar on weekends.  
On weekends, yes, yes, go on.  
Well, I'm calling to see....  
I'm located in Krnjevo, right behind Kaufland, next to Pizza Cut, XX bar, so if you want, you can stop by, I'll be here.  
Behind Kaufland?  
A road, yes, there's this Pizza Cut place...  
Above the playground, right? And I live near Kaufland, actually.  
You know where the playground is, right, so the road above, above the playground. So, it's not the bar in Kaufland, but...  
I understand. I should come over then.  
Yes, yes, come by so we can have a talk. So, that's it.  
Right, and when should I come?  
Well, you can come now. I'll be here tonight. You can come at any time. Because some girls have... some girls were here, so, I'll take someone...  
Right, I see, you're making some combinations... I have to say right away that I haven't worked in a bar for a long time, so I should remind myself a bit.  
Oh, never mind. If a man wants something, he can do it. No problem. Come over and we'll have a talk.  
And what's your name so I can look you up?  
Pero, Pero. I'm the only one here. I work alone, there's nobody else here... Your name is...?  
Milijana.  
Okay, Milijana.  
Good, I'll stop by in about half an hour.  
Okay, no problem.  
Thank you, bye.  
Bye.

17.01.2012.

Hello?

Hello. I'm calling about the ad in Butiga.  
Yes?  
Well, the ad for sales associate, for fieldwork.  
Okay, okay. Are you already selling something?  
No, I'm not selling anything. I'm an artist by profession,  
but I've done many things. I have a car, I'm a good driver,  
I'm fast, skilful, ha ha.  
All that, ha ha. Where are you from, what part of Croatia?  
From Rijeka.  
From Rijeka? Yes. You can leave your name and I'll get back  
to you. Give me just a few seconds to find a pen.  
Do you need someone in Rijeka or not?  
I need someone for other parts, Istria, Dalmatia...  
But you don't need anyone in Rijeka?  
Well, no, not for Rijeka, how to put it, I can do it myself  
here.  
Right, okay, I can go to Istria, that's no problem.  
Yes, tell me more about yourself.  
Okay, I am Milijana.  
Good. How old are you?  
37.  
Milijana. Go on?  
Right, Babić.  
Right. Go on?  
What else do you need?  
Your phone number.  
Right, phone number, sorry. 095 828 2766.  
Okay. I'll ring you up in the end of the month, most probably.  
If you'll be needing anyone...  
Of course. So, you're an artist?  
An artist, yes.  
Okay. Good. Thank you.  
Good bye.

17.01.2012.

Hello?  
Hi. I'm calling about the ad in Butiga.  
Yes?  
Receiving ads, I don't know, what kind of work is it, can  
you tell me something about it?  
It's a stand for receiving ads, Zadarski list daily, Šibenski  
tjednik weekly and so on, RTL and other stuff.  
And how do you do it? From home or?  
From an office. You do it from an office, you can't do that at  
home.  
And do you have an office in Rijeka?  
Yes, in Rijeka. You are from Rijeka?

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Yes, I am.  
How old are you?  
Well, I'm a bit above your limit, is it that important that  
someone is 30?  
Well, how old are you?  
I am 37, but I think I can do everything a 30-year old can do.  
Well then, come by for an interview and we'll see.  
Tell me, are you looking for someone to work full-time or  
part-time?  
Part-time.  
So, basically, you receive ads over the phone and then the  
ads are published somewhere?  
No, ads are received, they are sent for printing, like in Bur-  
za, you call and place your ad. it's the same here, too, they  
call us and place an ad.  
Do you have a team of people working there?  
Yes, yes, we do.  
And how does it pay?  
Well, come for an interview, I'm not going to discuss it over  
the phone. If you are interested, come by and you'll find out  
everything.  
Okay, I'll think about it a bit.  
Okay, good bye.  
Thank you, bye.

Hello?  
Hello. I'm calling about the ad in Butiga.  
Okay. Where are you calling from?  
Rijeka.  
Good. How old are you?  
37.  
No, no. We accept only those under 35.  
And why are you so strict regarding the age. I think there's  
nothing a 35-year old...  
I set the rules. Under 35 years of age, that's it, I'm not  
going to discuss it further.  
Right. You're so kind, good bye.

Yes?  
Hello. I'm calling about the ad in Burza.  
Yes, which one?  
Food delivery.  
Well, you can drop by here in Kantrida and we can have  
a talk.  
I was just wondering, do I have to have a scooter or a car  
would do also?

A car would do, also.  
Right. And tell me, is that a part-time or full-time job?  
Well, that will be defined by the course of sales.  
So, I go slow at the beginning so I can see how does it go?  
Well, yes. I have best intentions with that, and offer maximum to everyone, but I can't promise anything at the beginning.  
That works for me because I currently have other commitments, too. Not too much, something small. And where should I come?  
Well, do you know where is the tunnel in Katrida?  
The tunnel, is that the small tunnel near Viva bar?  
Yes, near Viva, that's 20 meters from Viva. If you could come in two hours or so.  
I can't make it then. After 4, or 5 maybe.  
Okay, that works for me too.  
And until when are you going to be there... I ask so I can organize my time?  
Day and night.  
So, if I come at 6, that's also fine?  
Absolutely. If you could tell me your name?  
Milijana.  
You can text me when you get near Viva.  
Fine, I'll call you when I get to Viva. See you later.  
Thank you, bye.  
You're welcome, and thank you.

19.01.2012.

Hello?  
Good evening. I'm calling about the ad in Burza.  
Yes, good evening.  
For pizza deliverery. Are you looking for someone full-time or part-time?  
Well, full time, yes. You would work in two shifts, mornings and afternoons, but if you want to here details, you can leave your phone number so I'll ring you up, well meet and discuss it.  
And that certainly means full-time, not part-time?  
I mean, it is part-time in a way, one week you work mornings, the other you work afternoons, like, I don't need someone who would work two days a week.  
Eight hours a day, right?  
Well, it's more like six or six and a half.  
Right. I'll think about it.  
Okay, bye.  
Thank you very much.

31.01.2012.

Hello?  
Hi, I'm calling about the ad in Butiga.  
Yes, which one?  
Part-time job, promotional activities and market research.  
And you are from?  
From Rijeka.  
Ah, from Rijeka, great. It's good that you called today so that I can give you the information about an informational meeting. So, we're holding a meeting in Bonavia related to the business. The meeting is at...wait...six thirty.  
Okay. And can you tell me more before I decide to...  
Yes, yes, of course. We're working in sports, wellness and food industry and we're looking for associates.  
Oh, are the shakes and those stuff involved there?  
Yes, we're working with shakes, with that kind of food.  
Oh, right. You see, I have already seen your presentation once so I know what it's all about.  
And, what do you think of it?  
Well, I'm not exactly up for it. To be honest.  
Okay, okay, no problem.  
Thank you very much. Good luck.  
Thank you. Bye.

31.01.2012.

Hello?  
Hi, I'm calling about the ad in Burza, stuffing envelopes.  
Okay, in short. You've read the basic thing, right?  
What basic thing?  
Well, the basic thing in the ad, and now I will explain it to you, okay? The job is about packing, stuffing envelopes and distribution, promotional materials are sent out, right? You get all the directions from me, propositions, addresses, everything that you need to set you up and begin working. You will have 30 kunas postal fee to pay. Why? Because if I send you the stuff, I also have to pay. Two packages, 13 kunas each, times two, that's almost 30. So, you're paying this amount to get all the material. Now, if you're interested, tell me, so we can make some arrangements.  
Okay, when I pay the 30 kunas via post...  
No, no, you don't have to pay it in the post office.  
No? How does it go then, can you explain?  
If you are interested, right? That's what comes first. If you're interested then the procedure goes like this: you put 30 kunas in an envelope and send it to me.  
You know why I ask, because I have already talked about this with someone else...  
Well, you talked to somebody else.

I know, but may I ask you one thing, please?

Yes.

At one point I have to put in 300 kunas deposit, right, you send me a deposit slip?

No, it's not 300 kunas; 150 is the total expense.

Right, 150. So, first I pay 30 and then I pay 150?

Yes, later.

So, when I deposit the money, you give me...

Yes, you get all. We send it.

And after I pay the 30 kunas, then I get everything from you and I can start working or?

No, look. You have to send me 30 kunas.

Okay, okay, I put it in an envelope. And when I receive materials from you, then I can begin working. Or there is something else I have to do before I...?

Well, I told you, I also have expenses, I can't be bothered to...I have to cover my own expenses first.

Yes, I know, but these things can be done differently.

You can come to my place, and we'll sort something out.

Where do you live?

In Rijeka.

Oh, nice, we're close then, 'cause I am in Krapina. If you think you would make profit, come.

Yes, yes, I know, but, erm... okay, whatever, bye.

02.02.2012.

your name and address only.

I would like to know, if I have to pay something then it does not make any sense, you see, to send it.

Look, if you want, I can send you the details and the offer, you can send your name and address in a text message so we can talk later and discuss it if necessary.

So, you don't want to tell me?

Look, I told you that I could send you the details about work and payments, miss. What could you find out now, like, in one minute, how could you decide on anything?

I can decide that I will not pay anything, in case I find out that I have to pay 300 kunas, which was the case once.

So I'm asking you do I have to pay several hundred kunas in this case or not? That's my question.

We'll have to do it like this, if not, I'm afraid that you'll have to look for something else.

Okay.

Good, bye.

Hello?

Hi, I'm calling about the ad in Burza.

Hello. It's a poker club in Viškovo. We'll hire several girls.

The interview is today, 5 to 5:30 PM.

Right. And tell me, is this a full-time or part-time job?

Full-time.

So, how many days a week?

Six.

Like, eight hours a day or so?

Less, about six or seven, depends on the shift.

And I thought you have some part-time jobs.

No, we don't.

Okay, thank you. Bye.

Bye.

02.02.2012.

Hello?

Hi, I'm calling about the ad in Burza.

Okay. Have you ever worked in a shop?

Well, I've done many things, but I wanted to ask you does it have to be a student?

What do you mean, are you a student?

No, I'm asking does it have to be a student or can someone else also respond to your ad? Someone who is willing to work?

And tell me, how old are you, so we can see. And what jobs have you done?

Excuse me, could you tell me one more thing, do you need

31.01.2012.

Hello?

Hi, I'm calling about the ad in Butiga.

Have already talked about this?

Well, I don't know, I'm not sure.

Right. Work at home marketing, all counties in Croatia are involved and you work from home. You put advertising materials into envelopes, several pages long. The envelopes are pre-addressed, they have stamps, so you don't have to pay postal fees. It all begins when you are hired, you know, when you start working. So, everything comes to your home address. You would get the materials right at the beginning, of course, if you would be interested in the job. That's it, in short. I can send you more details about the work, together with the offer, no commitments. So you can have a look and see if you find it interesting. That would be the first step that sets you up for the business, if you find it interesting.

I only want to know how high is the investment I have to make before I begin working?

Look, I can send you the details and the offer, have a look, no commitments so we can talk later. If you could tell me

someone to work full time or part time?

Full time.

Sorry then. Thank you, bye.

Thank you, bye.

16.02.2012.

Hello?

Hi, I'm calling about the ad in Burza.

You're calling for yourself?

Yes, yes, for myself.

Ah, no, no, I need a man.

And what about these post-cards, what kind of post-cards are they?

Well, tourist post-cards.

Right. So, postcards. And why do you need a man if I may ask?

Because. If a man takes 12,000 postcards in Dekumanova street in Poreč, then he has to take it there, right. That's like three boxes full of bananas.

Right. Because of the weight?

Yes, I mean, concerning that, I think it's better to hire a woman because women are, like, ...and the earning is good, but I think it's not that easy in August when you have to open up 10,000 postcards in like, Poreč, or Krk or Lošinj where the traffic is restricted so you have to park your car somewhere... How old are you?

37.

That's fine, but... have you done such things before?

Well, it's a delivery job.

It is not a typical delivery, the buyers are well known and all that, but, I think... it's better to hire a man here.

Okay, bye.

Bye.

16.02.2012.

Hello?

Hi. I'm calling about the ad in Burza.

Tell me, how old are you?

38.

And are you employed or not?

Well, I'm not exactly employed, I'm an artist, a freelance artist, but I need an extra job.

Okay, we a company working for T-Com and T-Mobile, we're doing the sales and promotion for them, like, field sales. We hire people on a full-time basis, so regular pay plus commission.

And what about part-time job, it says in the ad?

Part-time? We did not write part-time, that's for sure.

Okay, I thought...

Maybe it's another ad.

Yes, maybe I have mistaken it for something else. So, you need someone full time.

Right.

And what about the pay?

You have a fixed salary of 2,180 kunas plus commission, if you, like, do more than that.

Okay, thank you, bye.

Bye then.

23.02.2012.

Hello?

Hi, I'm calling about the ad in Burza.

Hello. Would you be so kind to give an e-mail address so I could send you the information about the job?

Okay.

It's about a new social networking service which... Do you have an e-mail address so I can forward it to you?

Yes, but can you explain it a bit first? Could you tell what it is about.

It's a new social network that will be launched in April and now we're looking for associates and members who would be using the network. I have it all in details here, quite simple, especially if you speak English.

Yes, I do.

They have a lot of web sites so have a look, I mean... everything is written there, what it is about, so take time reading it and see if it interests you or not.

So, I would be working from home?

Yes, from your own computer.

And I would work on commission?

Everything is on the web site. Per each new member, right. They guarantee one dollar per each new member, permanently. And they pay it directly to me or they pay you first?

They pay by cheque, like all those foreign companies do.

And you are in intermediary in the job, or?

No, I'm only an associate, as everyone else, except that someone looks for associate by placing ads, someone includes their friends, someone... everyone does their own way.

Oh, I see. So, you're doing your job at the very moment?

Right.

I see, I see. Here, note down my e-mail address so you can send me the details. And I'll let you know.  
[babicmilijana@gmail.com](mailto:babicmilijana@gmail.com)

I have just sent it from my husband's address, so have a look, there is a link that you have to click, sign up, verify your code, like, everything is explained. So, you can for-

ward this to your friends. You'll see how fast the network is growing, you'll see everything, and if you're interested you can call me back.

Okay, thank you.

Thank you. Bye.

23.02.2012.

XX exchange office.

Hello, I'm calling about the ad in Burza.

Hi, may I help you?

I'd like to know if you're looking for someone to work from April to August, or not? You're looking for someone to fill in for the stated period? I didn't quite get it from your ad.

Yes. Someone needs to be replaced. That's a full-time job from April 1 to September 30.

I see, you need one person.

Yes, but someone who can work under a student contract.

Okay, that would not be a problem, but I can't commit for the entire period. I thought you might need part-time replacements or something like that.

No, it's a full time job because girls who work here on a permanent basis will go on holidays, one after the other, so that's what we offer.

Okay, thank you.

You're welcome, bye.

23.02.2012.

Halo?

Hi, I'm calling about the ad in Burza.

Do you have, errm, the Internet?

Yes, I have.

Because I'm quite busy at the moment so I'd like to tell you a website you should see and we can talk later. The web site is XX.

So, everything is explained there, on the website?

Yes. What do you do, are you employed or something?

Well, somewhat employed. I need an extra job.

This is an option that is much better than everything else, what we do in our free time, because you don't have to sell anything to anyone here, and you'll see, it includes absolutely everything, from bread and milk, food, gasoline, clothes, cosmetics and everything else. You don't sell anything to anyone, you simply enable people to buy stuff that they usually buy, but over the internet. That's how you earn.  
Have you done similar things to earn extra cash, or not?

I've done many things, but nothing like this.

Have you done, like, loans, insurance, Avon, Zepter, or something like that?

Well, some of that, yes.

Okay if you did, because of all the extra work people did, they like this the best. We can finally make money by engaging in network marketing. We don't have to convince anyone into buying a certain product, we don't have to sell. And we don't have any limitations in our product range, because you earn practically from everything, from selling bread and milk, to selling apartments, cars and everything else.

Okay, if I have a look on the website, everything will be clear, I suppose?

Yes, everything will be clear, so, this is my number and we can talk again.

The website also explains how you make money, what the basics, are, right?

Okay, here's the thing. We are a huge international consumer association. All the big retail chains, like Billa, DM, small companies, sole proprietorships, actually, all industries allow us for making money. All these companies sign contracts on discounts with our consumer association and these discounts allow for us to earn. While we were introducing this thing to Croatia, there was no companies, but we were making money anyway, because the aim of this opportunity is to allow you to make money when you need something, like, you don't have to give money to out of your pocket to buy something, but you buy with the money you earn here. So, I take coupons, all the big retail chains have coupons, like Billa coupons, DM coupons, and I buy food, cosmetic products, stuff that I have to buy anyway, basically, I buy it for free, out of my earnings, which I made while there was nothing in Croatia. So, it's hard to explain all this in two minutes, but you have the presentation online, you have marketing, take an hour or two...

So, everything is on the internet.

Yes, it's all there. And you can become our member for free.

Okay, I'll have a look and I'll get back to you.

Okay, thank you.

Good bye.

23.02.2012.

Hello?

Hi, I'm calling about the ad in Burza.

Hello. Now, you should come to an informative meeting, Monday 5 pm, does that work for you?

Could you tell me please, is this a full time or part time job?

Well, it depends on how you work and...

So, I could set my own working hours as I please?

Well, yes, you see, that's true. Let's say that you will define your own schedule, as you like.

And could you tell me in a couple of words at least what it is about, before I come, since I have other commitments?

I see. Okay, it's about sales, the company is called XX.

Now, think about it, look, you can earn big money, what can I say.

The thing is quite famous...

Well, it is, like, it's not that you have to cheat someone into buying something and then you have to run to the other side of the road to avoid someone grabbing by the arm and yell at you because of the thing you sold. So, that's it. You know what, I think you should try. I mean, it doesn't cost you anything and I think it's not bad. It was the same with me, I also thought I what should I do, like, then I thought it's just a temporary job, but I'm still here, what can I say.

Okay, I'll think about it.

May I ask you something, please? If you could let me know, like, by Saturday, or you can ring me up Monday morning, you know, because we have to inform the company about potential associates, the number of potential workers and I should give them a concrete list and so on, so, if I may ask you... What's your name again?

My name is Milijana, but I'm not sure if I would do that at the moment. If I decide to do it, I'll ring you back over the weekend, okay?

Yes. Milijana, right? My name is Jasminka, pleased to meet you. I mean, if you're not working anywhere, and if you are, and it seems by your voice that you're a younger person...

Younger is a relative thing...

Yes, that's right. Look, Milijana, I think you should try because you don't have to invest anything, you don't have to buy anything, you see, no commitments, and you could try, like, if you don't have another job so... Okay, I don't know what are your other plans and I don't want to bother you, but I say, if you don't have work or nothing in sight, but if you do have another job but no commitments, like family or something, it would be a shame not to try.

Because you don't have to invest anything in terms of money, but you can earn.

We would do some kind of presentations, at home or something?

Look, you don't have to do anything, you can work in the office. I used to work in the office, so I would invite my customers there, they would come, had a look at the products, we had a talk, you know.

So, there is an office where you can do all that?

Of course. I did not go to the presentations, because, like, I didn't find them so interesting, to be honest.

But you got to buyers in other ways.

Well, I was afraid and I was a bit embarrassed, it was, like, I don't know, so to be honest, but I came over that in a year or so. It took a while for me to relax. Again, it depends on a person. You call someone, I keep you company while you don't get the hang of it, you see, you have to learn some basics, you can't like, rush into things, and it's not professional either, and you know, we're a good company. We have a lot of things, 899 products, it's not just pots and pans, so the range is quite wide, there are many things you can do. We have six subgroups, and you can say, I want this, and I say, there are lots of options, so think about it, it would be a pity not to. Someone might say, who would buy those pans, people don't have money, you're crazy, but don't listen to that, it would be a pity. Each product has its buyer, you know.

I'll take some time to think about it and I'll call you back.

You know what, if may ask you, you see, you don't owe me anything, just ring me up, I will not ring you.

You know what? I say no, but if change my mind over the weekend, I'll ring you back. I don't want to promise anything, I may even forget, so it's better this way.

Okay. Look, Emilija, we have a training session on Monday, it will last about an hour or to, for couple of days, so you can see what it is about, the products, to get a general idea, and other things can be done easily. It would be a shame not to try, 'cause you don't have to invest anything, you could try, it's not bad.

I could come to the training and decide after that?

Yes, you can. You can decide after the education and say: look, people, I don't want this, you know, you can always give up. It's the easiest thing to give up. But if you don't try... Besides, there are good bonuses, I don't know, if you make good results you get bonuses and presents. These are good products. I received so many presents from the company, for example, I got things I would never buy for myself, to be honest, but I got them.

Sorry, I'll have to go, I had someone on the other phone earlier. So, this is it then.

Okay, sorry for taking up your time.

It's okay.

I wish you all the best, good bye.

Good bye.



Hello?

Hi, I'm calling about the ad in Burza.

Yes, please? What do you want to know?

Well, you placed an ad about selling honey, or you have more ads?

Actually yes, that's why I'm asking, I didn't know why you were calling. So, you're calling about the honey, right?

Okay, I'll explain, because I put several ads and I don't know which one interests you. You are from Rijeka, right?

Yes, I am.

We're looking for, well, we're from Slavonski Brod, we engage in apiculture and we're looking for someone who would sell honey and products made of honey. We're also making honey for boosting immunity, honey mixtures, royal jelly and so on, in the area of Rijeka, on commission. So, the commission is 25 percent. That's it, I don't know if this is of your interest.

And how would I do it?

Well, we currently have our buyers, maybe 25 or 30 of them who... well, there's a large interest for our products in Rijeka. People contact us on the internet and we send them our products. So, we have like, a buyer base and you also search for buyers. As much as you can sell, 25 percent is yours. I can send you an e-mail so you can see how it looks, some pictures, leaflets, price lists, to see what it is about. So, we send you the goods, we cover all the expenses of sending and delivery. You only have to say how many pieces you need, like, twenty, thirty...

That's before I sell, so I can take a certain...

Yes, that's right. You don't have to make any investments here, you have no risks. We send you a certain amount, we agree on that in advance and you have the price list. We have set the prices at which the products have to be sold. And 25 percent of that is yours. You take 25 percent right away, right, and the rest you pay into our bank account.

I see.

So, no risks, no stakes. The only thing you have to do is work. You know what, it's quite popular, especially in your area. For example, I've been to Pula recently, at a fair, and the interest is large. The prices vary from 50 to 100 kunas per jar. So, when you sell a jar for 100, you get 25 kunas, that's net earnings, no taxes, nothing, you see? So, I don't know how much you could sell in Rijeka, but I think you could sell a lot. We'll support you with the leaflets, you'll get all you need. We have a person in Zagreb, a girl, she earns around 3,000 a month.

As an extra job, not her main job?

Yes, yes, as an extra job. There are no taxes or anything, that's in your free time.

I see, yes. Well, I'd like you to sell me the information on e-mail and if I will be interested, of course...

Of course, sure. So, there are no risks for you, we don't expect anything from you, understand?

Anything that you manage to sell is great, both for you and for us. And if you don't sell anything, there's nothing we can do, no harm done. You just return the goods that you don't manage to sell. You'll take, I don't know, when we agree on the products, like, five or ten pieces, that's maybe 100 kunas, actually, it depends on how much we agree on. So, if you can't sell it or you decide that's not working for you, you simply return it and that's it. No commitments, you see. That's great that nothing has to be invested because there are many jobs that require...

Well, I say... we're a small company, beekeepers, I mean, we're not exactly a company, we're a family owned farm, everything goes by the book, we have all the permits, beekeepers have a permission to sell door to door. So, you are not obliged to issue invoices, you don't have to be employed, everything is fine in legal terms.

Yes, I understand.

You're safe, right. You're doing us a favor. So, nobody knows about the commission except the two of us. And as soon as you charge someone for the honey, you keep 25 percent, you don't have to wait or any payments. I can give you the existing list of buyers from Rijeka and the suburbs, Viškovo, Kastav, Čavle and so on. This is the list of people who have been buying from us. So, you can take charge of that, they can buy directly from you, there's no need for them to contact us. It's a process in which, let's say, if you get down to it more seriously, I mean, as serious as you can do if you have another job, you can earn several thousand kunas, especially in winter time when cold season takes over. So, you can earn several thousand without any problem. You'll see for yourself. Okay, give your e-mail address and I'll send you the info, so think about it, have a look, read, and I'll send you links to websites where you can see the pictures, to see how it all looks, so if you are interested, no problem, call us back and we'll make a deal. What is your e-mail?

[babicmilijana@gmail.com](mailto:babicmilijana@gmail.com)

Okay, my name is Hrvoje, so that you know who you talked to. I'll send you all in half an hour, no, in fifteen minutes

you'll get all the materials on your e-mail address.

Good. Have a nice day and talk soon.

Good bye.

15.03.2012.

Yes?

Hello, I'm calling about the ad in Burza.

Good, thank you. Have you ever worked in a shop?

Yes, but tell me, do you need someone full time or part time?

No, no, I need a full time worker.

Sorry then.

And you would work part time? How?

Only part time, like, I'm free Mondays and Tuesdays, Thursdays, Wednesdays afternoon, different times on different days.

Are you free Sundays?

Yes, Sundays yes.

Have you ever worked in a shop?

Well, I've done many things... And which shop is that, where is it?

We have more shops, here on the market, where people should hang around, get it? Look, I have to go, I'll call you back...

What did you say?

15.03.2012.

Hello?

Hi, I'm calling about the ad in Burza.

Hello.

If you could tell me what it's all about.

I'm at a meeting here, call back after 2 pm, or tomorrow morning, if that's okay with you.

Okay, good.

Good bye.

15.03.2012.

Hello?

Hello. I'm calling about your ad in Burza.

Hello.

Tell me about the part time job, what is it?

Can you e-mail me your resume first so I'll call you back?

Well, you know what, I wouldn't send anything before

I find out what it is about.

Insurance.

Okay, good bye.

Good bye.

21.03.2012.

Hello?

Hi. I'm calling about the ad.

Good. Tell me, where are you calling from?

From Rijeka.

What is your name?

Milijana. And yours?

My name is Željko. The job is offered by XX company.

Is it a part time job or full time?

It's a part time job, which could be full time. You need to have a command of foreign languages, German, English, Italian.

Well, I don't speak German, but I speak the other two languages.

Okay. The job involves selling a tourist guide called Adria Explorer. It's a book in seven languages, two photo films, a video. We are based in Opatija. It's important to speak foreign languages because we do presentations in buses on the microphone. That's also a challenge which... someone speaks a foreign language, someone is shy, someone has difficulties in communication...

And that is done in front of a group of people?

As a product, yes.

And what's the pay?

You earn around 200 kunas a day. And you work nearly all the time while tourists are here. So, the salary would be 5, 500 or 6,000 a month.

I guess you're looking for someone only for the summer?

Actually, we begin right now. We have already started working in Rovinj and now we are planning on opening the season in Opatija. We have other locations in mind from June. It'll be, let's say, quite an organized thing and it will spread across the entire Adriatic.

And 200 kunas a day, is that a few presentations or what?

No, it is based on the books you sell, that's like, the commission. So, a person sells ten to fifteen books a day, on average, he or she gets 20 kunas per book, that's like 200 to 300 kunas a day.

As for the language, I should speak...

Well, you mostly need German, Italian, English, those are the languages in which the presentations are held. So, you should have an ear for languages or take some time and learn, or at least learn ten to twenty sentences.

Okay, so I don't have to make anything up, I can rely on a text that I read beforehand.

Well of course. But the goal is to learn a language, not just read a text before the trip. You have a minute, a minute and a half to charm thirty or forty people into buying something from you. Now, the charm is born out of self-confidence,

from a smile, and if you read that and hide behind a paper or something, it can turn out that you won't sell anything after, like, ten presentations, because you're having a hard time reading it. But if you smile, and even stutter a little, and you apologize and say sorry for my German, for example, that may seem nice and funny and it can make someone buy something from you. Basically, what I want to say is that we're looking for someone who has that sense for development within a... so, not someone who comes one day thinking that everything can be done right away, but someone who realizes that there is an entire procedure to figure out, someone who understands the way in which tourists think, what to say, when to say, when to approach them, whether to speak slow or loud, whether they are older, or male. So, a person needs to develop sensibility for sales, I can't teach anyone that, not in such a short time and in such a job. What I want to say is that at this moment we placed an ad and we're looking for someone for Opatija, someone who is willing to be in Opatija every day from 11 am to 4 pm. That's five working hours. What we would like, it would not be a problem for me to hire someone for three days a week, but then I could not rely on one person, then I should hire two persons. The season is limited, which means that everyday is important, we can't, like, sell in November, there are no tourists then, nor in January, we can't start before April and then we work until October. So, basically, you need someone throughout the summer who would be available everyday?

Definitely, yes.

I see. Well, it does not work for me at all because I have some other commitments so I'm only looking for a part time job, not full time, not every day.

I mean, part time is also okay with us, especially during summer, that's interesting. But in pre-season, pre-season is important. We need someone to be there every day. Opatija is important to me until July 7 and I need someone every day by then. But from July 1 to September 1 it's not that important, because we are focused on fifteen other locations and Opatija can be part-time. It would be fine, like someone comes, sells 30 books, earns 600 kunas and ciao, goes home. So we could do it that way, too.

Tell me, I would be on my own with the presentations?

On your own, yes, you have to arrange things with tourist guides, like, it's the procedure, when a group with a tourist guide comes along, you charm the guide, hi, ciao, when are you leaving, he says one thirty, two, we need to be on the

21.03.2012.

bus at one thirty, that's, like, the entire story, it's not just, hay, I'm coming.

Okay, maybe we can arrange something for the summer.

Good, here, write down the number, you'll know how much you will need, how much time you have, so, feel free to call me, we can make a deal for the summer.

Okay, thank you.

Thank you, good bye.

Hello?

Hi, I'm calling about the fast food job.

Right. You have read the ad?

Yes, I have. Could you first tell me are you looking for someone full time or part time, because I can't work every day.

Well, part time suits us best, too, because sometimes, when we are more busy and we have other commitments, we would need someone to fill in. That's what suits us, that's what we're looking for.

Okay. Would you tell me more about the job?

Where do you live?

In Rijeka.

Do you have a car?

Yes, yes.

Right. Well, it's something between fast food and café bar in Kukuljanovo, that's across Pevec retail center. Across Pevec, that means Pevec is one the right and we are on the left. You should know something about preparing simple meals, that wouldn't be bad. Burgers and stuff. Have you done something like that before?

So, it's food preparation?

Well, it's a combination of serving drinks and the simple meal preparation. It's not that hard, just frying hamburgers, kebabs, and so on. Even if you haven't done it before, it's easy to learn.

Okay, that wouldn't be a problem, but I'd like to know which are your busiest days, like maybe you need weekends, and I am...

Look, it depends, it's hard to say now. For example, there is a day that I have to go and run some errands and the guy here stays alone, then it's hard... you know, and how about you, are there some days that you can't make it here at all?

I have some commitments, yes, I teach something, run several projects, so, basically I'm everywhere, but I need an extra job.

I have time, but I can't commit on anything in advance...

Well then, we can arrange something to adjust the work to your obligations. We have to see it as we go along, it's hard

to define that right away. You understand?  
And what's the name of the place in Kukuljanovo?  
It is a kiosk, it's called XX. It is a container actually, but nicely made, with a terrace, and it's really cool, like it's not a kiosk, so it's interesting to see. When you get to the Kukuljanovo industrial zone, then you'll see Adria Oil gas station, and then Pevec, so we are right in between those two positions, but on the other side.  
On the other side of the road?  
Yes, right where you see Pevec written in big letters, just turn your head and you'll see the kiosk. Staropramen commercial is there.  
Okay then, we can stay in touch, I may stop by.  
Yes, and what is your name?  
Milijana.  
You can stop by, we are here from 9 am to 9 pm, so we can meet and talk this over face to face. Drop by.  
Okay, I think I will.  
Thank you. Bye.  
See you.

29.03.2012.

Hello?  
Hello. I'm calling about the ad in Burza.  
Do you have any experience in working at a food shop, could you take over right away? You would be working on your own.  
Well, like, I don't have much experience, to be honest, but I think I am capable enough to learn it really fast.  
How old are you?  
38.  
And where do you live?  
I live in Krnjevo.  
In Krnjevo, well, that's a bit too far. I'm in Vežica.  
That's should not be a problem because I'm there quite often.  
Do you have a main job, because that's only four to five working hours a day, for someone who is looking for an extra job.  
I do need an extra job, but I'm often busy in the morning.  
At what time do you need workers?  
From 3 to 8 pm.  
Including Saturdays?  
Certainly.  
Right, well, I'm not going to make it, I've have something on Saturdays.  
Okay, thanks for calling.  
Thank you, good bye.

29.03.2012.

Hello?  
Hi, I'm calling about the ad in Burza.  
Hello. Go on. Or I should go on. The job is done at a motodrome in Grobnik, I run a paintball field. So, these motorists are finished by 5 pm every day, so after 5 pm the space is free for paintball, right? However, I don't speak Italian, and the largest number of people coming here is Italian, and that's the things that should be offered to them. So, the job is not done at one place, you should walk around the visitors, ask them if they want to play, buon giorno, are you interested, bla, bla. If I spoke Italian, I would do it. I tried, but if somebody asks me something, I don't know what to say.  
And the working hours are?  
The working hours are not defined, the place is the busiest on weekends, but sometimes is busy over the week, too. So, when you have time, and since this is a part-time job... But the work is done in the afternoon, more or less?  
Well, basically... I mean, you could work mornings too, it doesn't matter, they are there in the morning too. But they ride their motorbikes in the morning so they can't play. But they are free in the afternoon, and they would play then.  
Okay, I'm just calling for the info, because I have some other commitments, I'm quite busy, but always at a different time, for example, I'm busy Saturdays, Friday afternoons, particular days...  
Yes, I say, it doesn't matter, if you find such a job interesting. Basically, we should just welcome the groups and then...  
No, you don't have to welcome them, they are parked there. Have you ever been to the motodrome?  
Well, yes.  
So, they are formed as a group, they are a team, you need to go around them, it's a form of direct sale.  
Yes, yes, I get it.  
So, that's it, so if you're interested, let me know.  
Okay, thanks, bye.  
Thank you, bye.

29.03.2012.

Hello?  
Hi, I'm calling about the ad in Burza. Is this the right number?  
Yes. You're calling about the ad.  
Sales and promotion at a stand.  
Yes. Let me ask you, have you done these things before?  
I've done many things.  
Have you done direct sales?  
Well, I have. Do you have something specific or you sell

different things?

It's a product and since we have just begun with all this, we need people with experience, because this is a special product that will be sold only this way. We need communicative people.

And what is the product, if I may ask?

We would respond to that in more details at a meeting, a meeting for our potential workers.

I'd like to now is it an iron, or a cosmetic product or something like that?

Let's say it is a form of assistance to clients. It is a product that helps people in their everyday lives.

Is it an expensive product?

No, no, and that's why it is good because it does not cost much and I think we and our workers would make good profit. That's why we need good workers. So, if you're interested, if you have experience, you could give me your e-mail address so we could write something more about us and our ways of working.

So, I can get more information on my e-mail address?

Yes, yes.

Okay, I'll give you my e-mail address.

Please right down where have you worked, how much experience you have, okay? Right, give me your address and we'll call you back in few days.

Okay. babicmilijana@gmail.com

Nice. So, talk to you in a few days.

Okay, bye.

29.03.2012.

Hello, may I help you?

Hello, I'm calling about the ad.

Which ad, from Burza or Plavi oglasnik?

Marketing and direct sales.

Right. Go on.

Well, if you don't mind telling me more about the job?

Okay, we are a new company, we usually operate in Zagreb, but now the business is spreading to Primorje and Gorski kotar County, since the summer season is coming up. We work with products and services. We plan to launch a product, or several products, in Primorje and Gorski kotar County. So, we're looking for people with experience in marketing and direct sales. I don't know if you have done these things before, do you have any experience?

Yes, yes. Is that a cosmetic product or?

No, it's not a cosmetic products, these are mass consumption products, like products used in households, products

for relaxation and stuff, so it's not like, Herbalife or something like that. Not that kind of thing.

But they are not devices either?

Well, there are devices, it depends which product we would launch here, and these are things that are quite affordable to people, they would cost, let's say, 150-200 max, so we do have a large base of potential buyers, in the Primorje and Gorski kotar County and we would take it from there, we would begin with the direct sales there and spread our business onto phone marketing.

So, direct sales come first. Does the sale goes by using testers or brochures or something like that?

You would have samples with you, since these are small products, these are not, like, hoovers; these are small products and the sale is done directly.

And are there any places where the products would be sold easily?

Well, it would go, like, we have a huge base of potential buyers so we are looking for people who have the experience to begin with that in Rijeka, because the summer season is coming up and all that, so we need to form a large sales team that would cover the entire coast. So, we may do Split, Zadar, Šibenik, Dubrovnik, and we would try for a week or two, or three, depends on the sales.

And how could I start, could I try it first, to see how does it work?

We would agree on a trial period at the beginning, like two weeks or a month, and then you say if it works for you or not, we say if we are satisfied and then we make all the arrangements.

Basically, I would work on my own, when it suits me best?

Well, you have working hours, you would probably work from 8 to 16 or from 9 to 17 every day.

So, it's not a part-time job?

No, no, it's full time.

Sorry then, I should have asked this at the beginning of our conversation.

And you prefer part-time?

Yes, I thought I could work part-time. Sorry.

That's fine, good bye.

05.04.2012.

Hello?

Hi, I'm calling about the ad in Burza.

Hello. Tell me... this is a greengrocer's, have you ever worked at a greengrocer's?

Well, I've done many things, but I have never worked there,

no. but I think that would not be a problem.  
You have worked in shops... The greengrocer's is in Donja Vežica, does that work for you or?  
It works for me, yes. Is that on the market?  
No, it's next to Raiffeisen Bank, by the road.  
Yes, yes, I know, I come to that bank very often and hang around in that part of the town. It's a full-time job?  
Yes, full time, but only afternoon shifts. We have a lady here that does morning shifts, so we would take someone for the afternoons.  
And what's the story with Saturdays and Sundays?  
You're free either on Saturday or Sunday. One of these two days.  
I hold lectures on Saturdays but I'm free Sundays. I don't know if we could arrange something.  
You and the other girl should discuss that, she works Saturdays and she's free on Sundays, so I believe that would be fine with her. So the two of you should agree on your days-off, because other days are working days. It's how you arrange with her.  
And what are the working hours in the afternoon?  
From 3 to 8 pm now, but from 3 to 9 during the summer.  
Is there a trial period at the beginning?  
No, you sign contract immediately.  
Immediately, like, the first day?  
Yes. I mean, you get a week's trial period to see...  
That's what I'm asking.  
And someone would be there with you for a few days in the beginning, so you wouldn't be all on your own right away. But as soon as we make it legal...  
And what's the salary?  
The salary is two and a half.  
That's for six working days, right?  
Yes, six working days, five hours a day in the beginning, and six hours during the summer. So, it's actually not full-time. I say, it's all how we arrange things. We have not defined everything yet, whether this would be from 2 to 8, and then from 3 to 9, but it would definitely be an afternoon shift.  
Okay, why don't you give me your name and phone number... the phone is ringing at the time, we have already scheduled some interviews, not to waste time explaining every ten minutes. So I'll call you back and we'll meet. Could you tell me your name and...  
Milijana Babić. And how do you pay, under a student contract?

05.04.2012.

Yes, everything goes under a contract.  
But a student contract, that's the question?  
You are a student?  
No.  
Student contract or worker contract. It's completely irrelevant, it's only important that someone comes and starts working. But we sign employment contract, we don't work without that.  
This is my number, okay?  
The one you're calling from? I'll write it down, if this is the number.  
Yes, it is. Thank you, bye.  
Have a nice day. Good bye.

Hello?  
Hi, I'm calling about the ad in Burza.  
Hi, may I help you?  
The boutique job, I'm wondering if you need someone full time or part time?  
Full time. What position are you enquiring about?  
Well, it says a boutique job.  
That's right. Do you have any experience?  
Well, I have, but I can't work full time, that's why I'm asking do you need someone full time or part time.  
Actually, I haven't thought about it that way, but there is a chance that we may need someone full time and someone part time. Tell me, what hours do you prefer?  
Basically, I'm available Mondays, Tuesdays and Thursdays all day. I'm free from 11 am on Wednesdays and until 5 pm on Fridays. From 5 pm on Saturdays and Sundays I'm fully available. So, I have commitments on different days, but basically, I have lots of free days, or afternoons.  
Yes, yes, I get it. You know what, here's what we'll do. We're located downtown; I don't know where you are?  
Well, I'm in Zamet, but I have a car, I'm mobile.  
Ok, no problem, but you know what would be most suitable? If you came for an interview, that would be the best, the easiest.  
Good. And where downtown are you exactly?  
At Ri Department Store.  
Which floor?  
First floor. XX shop.  
Okay, that's the one selling Indian stuff, right?  
No, we sell footwear. First floor. Indian stuff are on the second floor.  
Sorry, I have mixed it up. When will you be there?

We are holding interviews today from 2 to 8 pm.  
Today, in the afternoon?  
Yes, that's right.  
You said you're looking for someone full time, and someone part time, to fill in when necessary?  
That's right.  
To work alone or?  
Nobody does anything alone, so there's no chance you would be working alone, to be there alone, you would get lost, you wouldn't know where you head is and where your ass is, pardon me for the expression. You would not be alone, not for a moment.  
Okay, then, that means the place is busy.  
Yes.  
I'll probably stop by today. My name is Milijana.  
Good. So I'll be able to offer more information about the job then, when you come for the interview, it's the easiest that way.  
Okay, see you.  
Thank you, bye.

05.04.2012.

Hello?  
Hi, I'm calling about the ad in Burza.  
Okay.  
A Sunday job at a café bar downtown.  
Yes, yes.  
And could you tell which bar is it?  
XX bar. It's here on the market.  
I'm interested in the job. I have experience, but I would have to remind myself a bit, that's all.  
Tell me, how old are you?  
37.  
But the ad says student, right?  
Oh, I haven't seen that.  
That's because of the student contract, you see.  
Fine, okay.  
Thank you, bye.

05.04.2012.

Hello?  
Hi, I'm calling about the ad.  
Yes?  
So, food delivery, two days a week.  
Yes, but you see, I'll take your name and phone number because I have already hired several people so... but I'll take your number anyway.  
And what are the working days?

05.04.2012.

Weekends.  
I can't work Saturdays, so there's no point taking the number.  
Okay, then.  
Okay, bye.  
Thanks, bye.

Hello?  
Hi, I'm calling about the ad, a bar job?  
Are you a student?  
No.  
Okay, and do you have any experience?  
Well, I have, I have.  
Where do you live?  
In Zamet. And which bar in Zamet is it?  
That's XX, in the yellow building, the business building.  
Do you know which one is it?  
Yellow business building?  
Right before the church.  
Right, that's near Le Monde?  
Yes, near Le Monde, across Le Monde.  
That's not the big one, Metropolis?  
No, not Metropolis, this is a small café bar right next to the burger place, it's a one-floor building, it's big.  
I'd like to know if you're looking for someone full time or part time?  
Well, we kind of need someone several times a week. Because I have... Well, some days I'm free, some days I'm somewhat free.  
What do you mean exactly?  
For example, I'm busy Saturdays.  
Like, you can't work Saturdays at all?  
I have some lectures until 4 pm. That's Saturdays.  
Sundays I'm free, Fridays I'm free until 4. But I'm free other days, Mondays, Tuesdays, Wednesdays.  
Okay, we should sit down and see what days suit you, so we can make a schedule somehow.  
And I would work alone or the place is busy so two people have to be there?  
Alone, because the bar is small, no need for two people.  
And what is your experience?  
Well, I have done many things, really, I've done waitressing, I've worked in restaurants, but I should remind myself how it's done. But that should not be a problem. If you could show me a few things, like, how to make coffees...

And do you have time now to come to the bar or  
somewhere near?

Well, I could come right away, because I'm at home  
now, so I could drop by, we could meet and see what next.

What time is it now?

11. I can be there in 15 minutes.

I'm not there yet. I'll come around... Could you come at 3?

Would that be a problem?

No, it's not a problem, I'll be there around 3.

Okay, that works for me too. Could you tell your name?

Milijana.

Good. See you at 3.

Okay.

Bye.



